

## Spring Forum at Turf Valley Resort Recap

The MCA successfully hosted the 2024 Spring CE Forum on April 20-21 at The Turf Valley Resort in Ellicott City. The event garnered positive feedback from exhibitors, doctors, and chiropractic assistants alike, who found it both educational and enjoyable! The forum featured three presenters on Saturday and one on Sunday, providing attendees with valuable insights. Attending DCs earned up to 12 CE hours, while CA's earned up to 4.

During Saturday morning's session, attendees had the pleasure of hearing from Mitch Mally, DC, who delivered a presentation on "Lower Extremity Dysfunction and Lower Back Pain." The seminar covered in-depth discussions on the distinctions between normal and abnormal anatomy, as well as the biomechanics and physics associated with various lower extremity complaints contributing to LBP. LBP is frequently misdiagnosed, often stemming from issues such as faulty foot biomechanics and structural leg length anomalies.

During lunch, MCA President, Mike Fedorczyk, DC, reported to the attendees on the state of the association. Dr. Fedorczyk reviewed the latest legislative issues in Annapolis and discussed the importance of membership in how it contributes to our advocacy efforts and to the overall health of the organization. He also answered the questions submitted by MCA members regarding legislation and membership growth.

The afternoon CE sessions began with Kristi Hudson's presentation on "Compliant Social Media Advertising." The session aimed to equip chiropractors and their teams with the expertise needed to advertise their services effectively on social media platforms while ensuring compliance with relevant regulations and guidelines.

The concluding seminar of the day showcased Ty Talcott, DC, presenting "Government Compliance Update." This seminar offered insights to streamline the implementation and upkeep of a suitable HIPAA, OIG, and ONC Compliance program in chiropractic or multidisciplinary clinics. It provided options for doctors to delegate, oversee, or participate in the process as desired.

Sunday morning commenced with a continental breakfast alongside exhibitors. Following this, Jeff King, DC, delivered a presentation on "Cervical Spine Involvement in Concussions." The course provided an in-depth exploration of the cervical spine's role in concussion patients, covering the latest literature on cervical spine pain impact, concurrent cervical spine injury frequency of concussion patients, and the clinical implications of the cervical spine pain on concussion recovery.

In addition to the valuable educational content, attendees had the opportunity to engage with various exhibitors and sponsors. A delightful cocktail party on Saturday evening provided networking opportunities over delicious appetizers and an open bar. The MCA is dedicated to creating enjoyable and informative conventions that cater to all attendees. We encourage more individuals to join us and experience it firsthand! We welcome your feedback and suggestions. Please don't hesitate to reach out to the MCA staff at [info@marylandchiro.com](mailto:info@marylandchiro.com).



### SAVE THE DATE

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# President's Message



Greetings from beautiful Calvert County,

I have attended two Chiropractic events in the last two months. The first was our MCA Spring forum in April. The second was a National Board of Chiropractic Examiners Part IV examination in May.

At the Spring Forum, I had the opportunity to talk with chiropractors that have been in practice many years. It was good to know that they were concerned about the profession, where it is going, and the legislation that governs how we practice in Maryland. Some made recommendations on how to better the profession for the future. Others were just interested in keeping up with what is going on and happy to know that the MCA is there, taking care of business, so that they can practice without having to worry about it.

As an examiner for the NBCE Part IV examination, I got to see the up-and-coming doctors who will potentially shape the future of the profession. It is exciting to see and talk to these young people and to learn of their dreams and aspirations as their careers begin to take flight. Having been an examiner for many years, I can say most groups that come through give me comfort in knowing that our profession will continue to have some of the best doctors the profession has seen. Occasionally, a group will come through that makes me feel like we were fishing in the shallow end of the gene pool. But for the most part, I look forward to calling these up-and-coming doctors my colleagues.

Regarding issues that are closer to home, the MCA chiropractic assistant x-ray course is progressing. Drs. Tara Kern and Silke Laub are hard at work developing the content of the course. I look forward to seeing the final product.

The legislation season has ended. The chiropractic profession in Maryland came through unscathed. There were not many proposed laws that had a significant effect on the profession in Maryland.

We are always looking for member contributions to the newsletter. If you are interested in writing an article for the newsletter, we have included a new section of our newsletter (see page 5) where you will be able to submit articles with the appropriate references and sources.

There have been some changes in the MCA the last few months. Dr. Louis Crivelli has taken over the position as chairman of the PAC. We have a change in executive directors. Our previous executive director is no longer with our association management group. The new Executive Director is Carol Frontera, QAS. Chelsea Davidson will continue to be our Membership Coordinator. Together, they will bring some new ideas and energy to help our association grow. I look forward to working with both of them.

We are in the process of planning our fall meeting. If you know of any programs that you would like the MCA to look into, please contact the MCA Executive Director at [cfrontera@stringfellowgroup.net](mailto:cfrontera@stringfellowgroup.net).

We would also like to try an "Ask the MCA President" section on the website and newsletter. This could be an interesting project...or something I am going to quickly regret. Either way, I want to see what's on our member's minds.

Personally, I'm always looking for ways to improve my practice and find information that may be valuable to other members. I'm planning on attending a summit given by one of our members. Dr. Jay Greenstein will be presenting his "Kaizenovate 2024 Business Adjustment Summit" on June 22, 2024, in Washington, DC. Jay has presented to the MCA on other topics in the past. This may be something our members may want to see more of in the future.

As always, the challenge is still out there for each doctor to find and recruit new members. We had a few new members sign up after the Spring Forum. Thank you for joining and welcome aboard!

I hope everyone enjoyed the Spring Forum. There was a lot of valuable information presented.

I'm looking forward to a beautiful summer and recommend that everyone get out there. Get together with like-minded people, share our ideas and philosophy. Promote Chiropractic to the public and promote the association to non-members.

Have a great summer!

Respectfully,

Mike Fedorczyk, DC  
MCA President

## New! Ask the MCA President



The MCA mission is advancing the chiropractic profession in Maryland. In our continuing effort to do so, we have established a forum in which members can ask the MCA President their questions regarding membership, the chiropractic scope of practice, insurance matters, etc. All submitted questions will be addressed and published by the President in a future MCA Newsletter, which is distributed bi-monthly on odd months. NOTE: You must be logged into your member account in order to submit.

[Submit Your Question](#)



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# Unlocking the Power of AI: Meet ChiroAI™ Powered by CHUSA

By Dr. Ray Foxworth, DC, FICC

In the fast-paced world of technology, communication is evolving at an unprecedented rate. One of the revolutionary advancements in this field is the advent of ChatGPT, a cutting-edge language model developed by OpenAI. This powerful tool has transformed how we interact and communicate online, offering many benefits that extend across various domains. Earlier this month, we announced ChiroAI™, an advanced AI-powered chatbot. ChiroAI™ is a chiropractic-centered virtual assistant that caters to your diverse needs, providing comprehensive answers to your most common questions.

ChiroAI™ was designed to understand and generate human-like text, making interactions more natural and user-friendly. It can comprehend context, nuances, and subtle cues in language, allowing for more meaningful and context-aware conversations. This natural language understanding facilitates a smoother and more engaging communication experience. ChiroAI™ offers invaluable expertise on the business aspects of chiropractic. Whether you're unsure about compliance regulations, seeking guidance on correct coding procedures, or navigating the complexities of discount legalities, ChiroAI™ has you covered. It goes beyond generic advice, incorporating location-specific details to ensure accuracy for your specific circumstances.

Say goodbye to hours of researching and uncertain decision-making and embrace the convenience and accuracy of this chiropractic-centered AI. ChiroAI™ is your go-to platform, seamlessly connecting you to premier companies and consultants within the chiropractic arena. With ChiroAI, you can connect and effortlessly set up discovery calls with our highly regarded partners, diving deeper into how they can enhance your practice.

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- Instant and reliable answers to common business and clinical questions.
- Location-specific details for accurate guidance.
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**Ask Clear Questions:** Be specific in your questions or requests. This helps the chatbot understand what you need.

**Be Patient:** Allow the chatbot a moment to process and respond. It might take a few seconds.

**Clarify if Needed:** Consider rephrasing or providing more context if the response isn't what you expected.

**Avoid Ambiguity:** Try to avoid using vague or unclear language. Provide as much detail as possible.

**Use Keywords:** Incorporate relevant keywords related to your question or request. This can help the chatbot understand your intent.

**Feedback and Corrections:** If the chatbot misunderstands or provides an incorrect answer, gently correct it or ask for clarification.

**Engage Respectfully:** Be courteous, even if the chatbot provides an unexpected or incorrect response.

**Save Relevant Information:** If the chatbot provides helpful information, consider noting it for future reference.

Remember, chatbots are designed to assist based on the information they've been trained on. If you're experiencing repeated issues, you should contact us or look for alternative sources of information. The benefits of using ChiroAI™ extend far beyond simple text generation. Its natural language understanding and versatility make it a powerful tool for your practice. Try it now!

Please know that responses are provided by Chiro AI, a bot that is continuously learning and refining its knowledge. While it strives for precision, we acknowledge that it may not always achieve 100% accuracy at this juncture. We strongly recommend seeking advice from domain experts for critical decisions. Your understanding and patience as we work towards enhancing Chiro AI's capabilities are greatly appreciated.

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*Dr. Ray Foxworth, DC, FICC, is founder and CEO of ChiroHealthUSA. He is a former Medical Compliance Specialist and currently serves as chairman of The Chiropractic Summit, an at-large board member of the Chiropractic Future Strategic Plan Committee, a board member of the Cleveland College Foundation, and an executive board member of the Foundation for Chiropractic Progress. He is a former Staff Chiropractor at the G.V. Sonny Montgomery VA Medical Center and past chairman of the Mississippi Department of Health.*

# Insurance Committee Report

By Dr. Louis Crivelli, MCA 1st Vice President

**CareFirst Hack Update:** It seems as though the patient issues that arose as part of the CareFirst hack are resolving. An email was blasted on the listserve detailing some of the proposed fixes. This was directly from BCBS and hopefully you all either received it from them or us (make sure you're on the listserve – sign up here). As payments are processed, please keep us informed of any hiccups or issues you may be running into. We have reached out to the Insurance Commission the Attorney General's office regarding this matter.

**Audit Preparedness Resource:** The Committee is preparing a document/presentation to offer guidance on how to avoid a post payment audit and what to do if you get audited by an insurance company. We will distribute to the membership when this becomes available.

**ASHN Feedback Efforts:** For many years, the MCA has been a part of the ASHN Professional Advisory Committee. There are quarterly meetings and at each and every one of them, we absolutely 1000% ask for a raise. The committee is composed of representatives from state and national associations, the schools, and practicing chiropractors. Although we haven't gotten the financial increase we deserve, the committee still serves an important role in providing input and feedback to ASH. Over the years, the committee has been helped streamline x-ray requirements, their tier system, and provider communications.

**Streamlining Medicaid Coverage:** We all know that Medicaid coverage in Maryland is inconsistent and inefficient, although chiropractic is covered. We are planning a push either legislatively or departmentally to get the coverage streamlined and consistent across all of the companies that administer the Medicaid benefit. There is also potential for our profession to benefit from the recent opioid settlement. We're exploring our options to see how our profession can benefit and offer ourselves up in more prominent roles to help those currently addicted to opioids or hopefully when it comes to prevention the addiction in the first place.

**Write Your Representatives:** THANK YOU to everyone who took the time to write to their Congressman and Senators regarding the ACA Medicare bill. The bill is doing well and has over 150 house cosponsors. Our work is not yet done though. We still need more Maryland reps on this thing. I'll be calling for you to write in again. Also, have patients and every elderly person you know write a letter. It's very easy and I'll re send the instructions on the listserve (sign up for the listserv here).

**PIP Minimums Advocacy:** We've been talking about getting the PIP minimums in the state raised for a very long time. The MCA absolutely supports this endeavor and has been in conversation with other professions and the trial attorneys regarding this. We cannot go it alone here. The PTs, orthopedic surgeons, and the trial lawyers will be instrumental in getting this done. However, we are acutely aware of potential consequences of getting it raised. Things like automatic pre-authorizations, audits, and UMUR could arise in response to any changes. We'll continue to build a coalition and I assure you all, we'll strike when the opportunity presents itself.



## New! Submit an Article for the MCA Journal

The Maryland Chiropractic Association is seeking your input for articles in the MCA Journal. If selected as a contributor, you will gain increased visibility within the Maryland chiropractic community and influence the educational landscape.

[Learn More](#)

# Spring Forum at Turf Valley Resort Recap



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As you know the Maryland legislative session for this year is over. I'd like to thank all of those who support our PAC. The PAC is here to protect our rights and the rights of our patients and to secure our future in Maryland. If you have noticed that your name no longer appears on the list of supporters please be aware that this list reflects contributions during the prior 12-months only. Please make a contribution and get back on the list and help protect our profession and your practice. These generous donors listed here help CPAC and through it, the MCA, implement our legislative agenda and I thank them. In particular I'd like to thank those at the top tiers whose generosity is an example to us all. Thanks!! Let's follow their example. As we head into the post-session political fundraising period, we need DCs to attend events and represent us by attending fundraisers for lawmakers and other elected officials. The PAC is non-partisan, so your participation is welcome regardless of your party preference and the PAC pays for the event ticket. If you are interested in attending some of these events, please let me know at [nbcohen@comcast.net](mailto:nbcohen@comcast.net).

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*\*This list includes all donations between May 18, 2023 - May 18, 2024*



# 2024 Legislative Session Summary

By Dr. Louis Crivelli, MCA 1st Vice President

**2024 Legislative Session:** It was a very busy session. Close to 3000 bills were introduced. We were lucky that very few impacted the MCA and our members directly. No turf wars with other professions. We did weigh in a couple of bills, including one related to the destruction of medical records. Following an incident that happened in a medical office with a pediatric patient, the proposed bill would have raised the retention time to 10 years. We felt that this time limit could have put an undue burden on small practices (of all specialties). We suggested compromise amendments which were accepted. Our suggestions were basically identical to the ones MedChi suggested. Here is the amended bill that was signed:

**House Bill 149** prohibits a health care provider from destroying a medical record, laboratory report, or x-ray report about a patient for 7 years after the report or record is made (rather than 5 years under current law or, for a minor patient, the later of 3 years after the patient reaches majority or 5 years as under current law). A specified notice must be sent by first-class mail (as specified under current law) and email to the last known email address of the patient (or a minor patient's parent/guardian with limited exception). The health care provider must make the record or report available for retrieval by the patient or the patient's parent/guardian within 60 days (rather than 30 days under current law) before the date of destruction at the location designated in the specified notice.

**Future Pro-Provider Legislation:** There were a number of bills unrelated to Chiropractic but, generally speaking, they pitted providers/practitioners against insurers. Those bills escalated tensions such that we think there will be many bills next year going after carriers. This could be very good for us as the data/research has been on our side for a long time. We

anticipate working closely in conjunction not only with our non-pharmacological colleagues, but our medical ones as well. We have excellent relationships in Annapolis and with other provider groups, so we relish the chance to collaborate and participate in meaningful legislation.

**Revenue Discussions Ahead:** There was much focus of this session on "the budget". While both chambers ultimately agreed upon a pared down revenues package, we anticipate that we'll see that discussion spill over to next year's session. We should anticipate another revenues package, but what will be included is anyone's guess. One of the bills introduced this past year that didn't gain any traction (thankfully) is a sales tax expansion bill. The bill decreased the sales tax from six percent to five percent but expanded the base of things it applied to almost everything. Business to business services were included. We will monitor very closely whatever is introduced. We don't anticipate that they would tax our services directly, but it is possible that other parts of doing business could be taxed.

**Super Board Monitoring:** There has been talk of a "super board". A large combined board consisting of ALL the health professions. For those familiar with Virginia, this is what they currently have. Although it seems to work well there, virtually all the health professions in Maryland are opposed to such a radical change at governance. Fortunately there is tremendous alignment and so far nothing has been introduced. There is talk of doing studies/listening sessions with the professions in the state. We expect to be fully involved in this process. Chiropractic Political Action Committee (C-PAC): We continue to closely watch the upcoming elections and will meet personally with the candidates to discuss the issues that relate to Chiropractic and the health of the citizens of Maryland. Thank you to everyone who donated to the PAC. Your contributions are always deployed wisely.

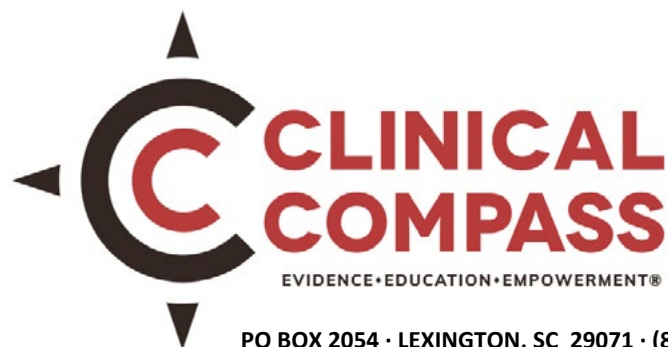
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## **PRESS RELEASE**

### **New Systematic Review Shows Chiropractic Care Leads to Lower Healthcare Costs for Spinal Pain**

In a recent systematic review study by Farabaugh et al. featured in Chiropractic & Manual Therapies, compelling findings underscored the value of chiropractic care for patients experiencing spine-related musculoskeletal pain. The study revealed that individuals who initially sought treatment from a chiropractor saw a significant reduction in healthcare costs compared to those under medical management alone.

“Spinal pain patients who consulted chiropractors as first providers needed fewer opioid prescriptions, surgeries, hospitalizations, emergency department visits, specialist referrals and injection procedures.”

These findings prompt a reconsideration of healthcare policies and benefit designs. Given the growing recognition of chiropractic care's role in the medical landscape, it is increasingly evident that chiropractors integrated into healthcare teams could yield substantial financial savings for patients and systems. To align with the evolving trends in healthcare, it may be advantageous for U.S. healthcare organizations and governmental agencies to explore avenues for reducing barriers to accessing chiropractic services. By embracing this shift, we can enhance patient outcomes while optimizing healthcare expenditure for management of musculoskeletal pain.

This paper is available open access (for free) on the journal website: [CLICK HERE](#). Please read it and share it with stakeholders in your local region. This work was supported in part by the Clinical Compass and the NCMIC Foundation.

Clinical Compass is a chiropractic clinical and research collaborative that generates best practices research through consensus-based models. In addition, Clinical Compass maintains regularly updated evidence centers for 17 different clinical topics such as dry needling, opioids, and cost-effectiveness. To support the work chiropractic research and Clinical Compass, please donate here: [Donate - The Clinical Compass](#)

#### **Citation:**

Farabaugh R, Hawk C, Taylor D, Daniels C, Noll C, Schneider M, McGowan J, Whalen W, Wilcox R, Sarnat R, Suiter L, Whedon J. Cost of chiropractic versus medical management of adults with spine-related musculoskeletal pain: a systematic review. Chiropr Man Therap. 2024 Mar 6;32(1):8. doi: 10.1186/s12998-024-00533-4. PMID: 38448998; PMCID: PMC10918856.

<https://chiromt.biomedcentral.com/articles/10.1186/s12998-024-00533-4>

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# Classifieds

To place a classified ad in the MCA Journal please fill out the appropriate form on the classifieds section of the MCA website. The cost for a 50-word ad is \$20 for MCA members for two months (4 months for \$30) or \$30 for two months for non-members. Classifieds are listed below from newest posted to oldest posted.

**Want Part-Time Work? Elite Chiropractic & Sport** Elite Chiropractic & Sport is looking for a part-time chiropractor to help with our busy schedule. 12-20 hours per week. Potential to increase hours to full time as you build a patient base. Must be competent in soft tissue techniques (some version of ART, Graston, Trigger point). We also do dry needling and rehab. Great team, modern office, patients with all kinds of injuries, including sports and personal injury. If interested, send an email to [drbross@elitechiro sport.com](mailto:drbross@elitechiro sport.com). Please attach your resume.

**Seeking Chiropractic Associate Fairfax, VA Roselle Center for Healing** The Roselle Center for Healing has an immediate opening for a chiropractic associate. Work for the premier chiropractic/integrative wellness clinic in the mid-Atlantic area. Must have excellent adjusting and communication skills and a desire to work with other professionals in restoring patient health. Learn from the best in chiropractic. Basic AK is a plus, but not necessary. Salary, bonus, mal-practice, health insurance contribution, 401k and paid vacation. Send resume to: [drtomroselle@gmail.com](mailto:drtomroselle@gmail.com). Check us out at [www.rosellecare.com](http://www.rosellecare.com).

**Associate Chiropractor Wanted Bay Area Wellness Chiropractic** We are looking for passionate hard working full time Chiropractor to join our office. Applicant must have PT privilege's, and a strong working knowledge of Active Rehab Therapy. Schedule would be M-F with Tuesday and Friday being half days. Bonus structure in place with growth opportunity. If you are excited to be part of our team and make a meaningful impact on our community please send your CV to [monique.bayareawellness@gmail.com](mailto:monique.bayareawellness@gmail.com).

**Part Time Chiropractic Assistant Needed Dr. Koloski Chiropractic, LLC** Seeking: Part time (3 days/wk) Chiropractic Assistant. \$18-\$28 / hour. Experience preferred but not required. Are you outgoing? Organized? Interested in natural and holistic health care? Come be a valuable member of our small business team. Convenient Annapolis location; modern professional office. Performance bonus, above industry pay, 401K, PTO, and employee health insurance upon completion of state licensure. Classes and licensure covered. Email resume and cover letter to [manager@drkoloski.com](mailto:manager@drkoloski.com).

**Accelerated Healing Brought to You** Greetings! Please allow me to introduce you to Softwave Mobile. Softwave Mobile brings to you and your patients the amazing benefits of Softwave Therapy. Our advanced Softwave Therapy accelerates the healing process for patients, promoting faster recovery and better results. The results are unlike anything else we've ever seen. Contact us today to bring the future of healing to your practice! Contact: Dr Gail at 301-401-5292 or Dr. Marco at 973-477-8414

**Turnkey Practice Opportunity in Severna Park** Are you ready to step into a thriving practice and make it your own? Look no further! Our owner is retiring and offering a fantastic opportunity for someone passionate about chiropractic to take over and continue providing top-notch care to our loyal patient base. Established practice in a prime location in Severna Park. Well-equipped office in a beautiful setting, ready for seamless transition. Currently operating 2.5 days a week, seeing 90 patients. Plenty of room for growth and expansion. For more information, please contact Dr. John DeMaio at 301-646-8850 or email at [julie@demaiochiro.com](mailto:julie@demaiochiro.com).

**Want Part-Time Work? Elite Chiropractic & Sport** Elite Chiropractic & Sport is looking for a part-time chiropractor to help with our busy schedule. 12-20 hours per week. Potential to increase hours to full time as you build a patient base. Must be competent in soft tissue techniques (some version of ART, Graston, Trigger point). We also do



## BAY AREA CPR LLC

### PROFESSIONAL TRAINING AT YOUR CONVENIENCE

**410-292-9215 • [bayareacprllc.com](http://bayareacprllc.com)**



Locally owned Bay Area CPR LLC is a licensed training provider for the American Red Cross offering both Adult and Pediatric First Aid CPR AED for the lay responder and Basic Life Support for the healthcare provider. Classes are offered each month at the Severna Park Chamber of Commerce. Private classes for groups of 5 or more students are available upon request. Certificates awarded the same day. Strict COVID-19 protocols followed to ensure everyone's safety during class, this included a 1:1 ratio of students to manikins. Please visit our website for a full listing of services and upcoming community classes.

# Classifieds

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dry needling and rehab. Great team, modern office, patients with all kinds of injuries, including sports and personal injury. If interested, send an email to [drbross@elitechiroport.com](mailto:drbross@elitechiroport.com). Please attach your resume.

**Seeking Chiropractic Associate Fairfax, VA** The Roselle Center for Healing has an immediate opening for a chiropractic associate. Work for the premier chiropractic/integrative wellness clinic in the mid-Atlantic area. Must have excellent adjusting and communication skills and a desire to work with other professionals in restoring patient health. Learn from the best in chiropractic. Basic AK is a plus, but not necessary. Salary, bonus, mal-practice, health insurance contribution, 401k and paid vacation. Send resume to: [drtomroselle@gmail.com](mailto:drtomroselle@gmail.com). Check us out at [www.rosellecare.com](http://www.rosellecare.com).

**Associate Chiropractor Wanted - Bay Area Wellness Chiropractic** We are looking for passionate hard working full time Chiropractor to join our office. Applicant must have PT privilege's, and a strong working knowledge of Active Rehab Therapy. Schedule would be M-F with Tuesday and Friday being half days. Bonus structure in place with growth opportunity. If you are excited to be part of our team and make a meaningful impact on our community please send your CV to [monique.bayareawellness@gmail.com](mailto:monique.bayareawellness@gmail.com).

**Part Time Chiropractic Assistant Needed - Dr. Koloski Chiropractic, LLC** Seeking: Part time (3 days/wk) Chiropractic Assistant. \$18-\$28 / hour. Experience preferred but not required. Are you outgoing? Organized? Interested in natural and holistic health care? Come be a valuable member of our small business team. Convenient Annapolis location; modern professional office. Performance bonus, above industry pay, 401K, PTO, and employee health insurance upon completion of state licensure. Classes and licensure covered. Email resume and cover letter to [manager@drkoloski.com](mailto:manager@drkoloski.com).

**Accelerated Healing Brought to You** Greetings! Please allow me to introduce you to Softwave Mobile. Softwave Mobile brings to you and your patients the amazing benefits of Softwave Therapy. Our advanced Softwave Therapy accelerates the healing process for patients, promoting faster recovery and better results. The results are unlike anything else we've ever seen. Contact us today to bring the future of healing to your practice! Contact: Dr Gail at 301-401-5292 or Dr. Marco at 973-477-8414

**Turnkey Practice Opportunity in Severna Park** Are you ready to step into a thriving practice and make it your own? Look no further! Our owner is retiring and offering a fantastic opportunity for someone passionate about chiropractic to take over and continue providing top-notch care to our loyal patient base. Established practice in a prime location in Severna Park. Well-equipped office in a beautiful setting, ready for seamless transition. Currently operating 2.5 days a week, seeing 90 patients. Plenty of room for growth and expansion. For more information, please contact Dr. John DeMaio at 301-646-8850 or email at [julie@demaiochiro.com](mailto:julie@demaiochiro.com).

**Office Coverage** We are looking for a practicing or retired doctor to be on site between May 23 and June 1. No adjusting required. Perfect for a new practitioner to abbreviate your days to squeeze in some extra money. Also have rooms to rent for a massage therapist or DC to start or see fans in retirement. Anne Arundel county. Please text Dr. Kate at 410-353-4804.

**Treatment room for rent** Treatment room available for rent in well established Chiropractic office located in Hereford MD. We are a multidisciplinary practice offering Chiropractic, Massage Therapy, Feldenkrais Method and Integrative Coaching services. This space is well suited for Massage Therapists, Acupuncturists and other body workers. Rent for this space is \$550 per month. Please contact Dr. Chalyse Shaw at 410-357-4889 or [drchshaw@gmail.com](mailto:drchshaw@gmail.com). [www.shawchirohereford.com](http://www.shawchirohereford.com)

**Chiropractic Practice for Sale in Howard County MD** Established chiropractic practice for sale in Howard County, just outside of Columbia, Maryland! Here in Howard County, you can live, work, play, and enjoy the best of all worlds. You feel like you're in the rural countryside, but you are amidst one of the most affluent areas in MD thanks to its strategic location southwest of Baltimore, north of Washington, D.C. & west of Columbia, MD. The practice itself is a mix of cash + insurance, collecting \$300,000+ per year – with healthy profit margins. Buy with as little as \$0 down! For more info, see <https://www.strategicdc.com/24401> or email [info@strategicdc.com](mailto:info@strategicdc.com).

**Full time Associate wanted Woodbridge Chiropractic & Pain Management** Associate wanted for well established single doctor practice in Woodbridge, Virginia. Chiropractor will be managing doctor; owners near fully retired. Six figure minimum with production bonuses. Must have VA license Call 301-332-9492 (Alt.# 703-402-9092)

**Chiropractic Associates Wanted Absolute Chiropractic Care** Full time Chiropractic Associates for two locations. Oxon Hill and Waldorf areas. Personal injury practice, Competitive salary, 401K match, paid malpractice insurance, great vacation package, and a wonderful work environment. Opportunity for ownership in the Waldorf location. Please call 301-802-3170 or 301-577-1800.

**Seeking Outstanding Associate Chiropractor MSI Integrative Healthcare** If you are an outstanding patient centered Chiropractor looking to help the people of your community, MSI Integrative Healthcare is looking for you! We are looking to hire a qualified Associate

# Classifieds

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Chiropractor for our Integrative practice. MSI is prepared to offer competitive wages, amazing benefits, opportunity for professional growth, along with a fun family atmosphere and more! Be on the cutting edge of medical and technological advancements with MSI Integrative Healthcare! Submit your inquiry at <https://www.msiwc.com/employment/> We can't wait to hear from you!

**Coverage: Fridays/Saturdays** Experience Matters. Recent empty nester is available to cover your office on Friday and Saturdays. Now booking spring/summer. Relax, take that 3 day weekend knowing your office is in good hands. 23 years experience/multiple techniques/NCMIC insured. References available. 75 mile radius of Baltimore. Not interested in long term commitments. For rates text: 443-540-2725

**Seeking Full-Time Licensed Chiropractor** Odenton Chiropractic is seeking a full-time licensed Chiropractor to join our successful office. Looking for applicants seeking growth towards partnership and potential ownership. Great communication skills required. Competitive Salary · Bonus Pay · Health, Dental & Vision · 401(k) · Paid Leave · Continuing Ed · Malpractice Ins. Email cover letter and resume to [jobs.odentonchiropractic@gmail.com](mailto:jobs.odentonchiropractic@gmail.com)

**Office Closing.** Equipment for sale.

2 tables. 2 E-stim. 2 Hydrocollators. Hill Labs Air Flex Deluxe with auto-cocking drops: C, T, L, P. Flexion-distraction. Elevation height range 21"-31". Gently used, excellent condition, well-maintained (with references). 6 y/o. Colonial blue finesse puncture-proof fabric. No longer manufactured by Hill. Hill Labs HA90C full drop table: Cervical tilt and elevation. Thoracic breakaway feature. Drop-away ankle section. Bought reconditioned. Like new. C,T, L, P auto-cocking drops. Colonial blue finesse puncture-proof fabric. Elevation range 21"-31". RIchMar E-stim/autosound combo 7.6 with hammer. RichMar WinnerEvo st2 E-stim. 2 channel. Stools with matching fabric to tables. Hydrocollators 2 and 5 gallon. Contact [nicole.ganz1@gmail.com](mailto:nicole.ganz1@gmail.com)



PINDER PLOTKIN LLC  
— LEGAL TEAM —

*Hardworking Attorneys for Hardworking People*

Contact us for a complimentary copy of "The Role of a Chiropractor in Treating Auto Accident Injuries" by Jason A. Plotkin, Esq. and CEO of The Pinder Plotkin Legal Team. This #1 New Release in Personal Injury Law will help explain the role of a Chiropractor in treating patients that have been injured in automobile accidents.

Auto Accidents | Workers' Compensation | Personal Injury

Call us at 410-661-9440 or visit us online at [PinderPlotkin.com](http://PinderPlotkin.com)

Offices in Annapolis, Baltimore, Bel Air, Ellicott City & Takoma Park

## THE ROLE OF A CHIROPRACTOR IN TREATING AUTO ACCIDENT INJURIES

By Jason A. Plotkin, Esq.