

MCA Journal



MCA Legislative Report

By Jennifer Levy, MCA Legislative Director and Don Hirsh, DC, MCA Legislative Committee Chair

The Latest From Annapolis

The 2012 Maryland General Assembly session is in full swing and you can rest assured that the MCA has got you covered. We are monitoring bills that range from scope issues to the Health Benefit Exchange and kinesiotherapy to midwives. Take a look at the update below.

HB 620 Health Occupations - State Board of Naturopathic Medicine

Hearing Status: Senate and House bill hearings both occurred, MCA testimony offered at each

MCA Position Update: Previously, testimony had been offered by MCA requesting adoption of an amendment to strike language that authorizes a naturopathic physician to perform "NATUROPATHIC MUSCULOSKELETAL MANIPULATION." Per a last minute amendment offered by the Naturopathic Association, the bill was held. Amendment changed language of concern to read "physical therapy" manipulation. We believe the bill was put back on the voting list for Friday, March 2. Two suggestions we made:

1. Follow Med Chi amendment which guts bill down to task force to study. (We will find out more about amendment)
2. Oppose bill outright given late nature of amendment and inform the Association of the MCA's position. It is likely the MCA will oppose given no language regarding naturopathic physical therapy can be found.

SB 238 Maryland Health Benefit Exchange Act of 2012

Hearing Status: Senate and House bill hearings both occurred

MCA Position Update: The MCA wants to look into what the State Benchmark Plan may look like moving forward. We want to ensure that chiropractors are included and/or able to participate in Benchmark Plan (and the subsequent 10 plans State Exchange will offer. Comments made that Federal Employee Benefit Plan is OK for chiropractors, but is slightly more limited than State plan, which is better. There was a discussion about the MCA maintaining dialogue with State (via Office of Health Care Reform (HCRCC) to ensure that State Benchmark Plan includes chiropractic care. We have been attending stakeholder meetings and will continue dialogue with the staff at HCRCC as well as speak with some other associations regarding their position. A suggestion was made that a committee member might want to attend the third (and final) stakeholder meeting to discuss the Maryland Health Benefit Exchange Act of 2012.

HB 758 Health Occupations Boards – Regulations – Scope of Practice Advisory Committees

Hearing Status: Senate bill heard, House hearing in HGO on Wed. Feb. 29

MCA Position Update: We attended the Senate bill Hearing and reported that almost all associations testified in opposition. Most, if not all, Boards testified in support (though some with amendments.) It is proposed that the MCA testifies in opposition. The MCA will provide oral and written testimony against the bill. Testimony will be the same provided for crossfile, SB 866 at Senate Bill Hearing.

Welcome New Members
ACTIVE MEMBERS

James Keyes, DC
Gambrills, Md.

Mary Ann Ley, DC
Cockeysville, Md.

Alireza Ramezah, DC
Hyattsville, Md.

Maryland Chiropractic Association

720 Light Street
Baltimore, MD 21230
410-625-1155
FAX: 410-752-8295
E-MAIL: MCA@assnhqtrs.com
www.marylandchiro.com

EXECUTIVE BOARD

Officers

Adam Fidel, DC
President
Louis Crivelli, DC
1st Vice President
Tom Chaney, DC
2nd Vice President
Paul Henry, DC
Secretary
Don Hirsh, DC
Treasurer
Alan Sokoloff, DC
Past President

BOARD OF DIRECTORS

Directors At Large

Jay Greenstein, DC
Marcia Boyce Levi, DC
James LeVan, DC
Howard Lewis, DC
Norman Spector, DC

District Directors

Baltimore - Tim Gober, DC
drgober@chiropracticwhitemarsh.com

Central Maryland - Rick Schmitt, DC
schmitt.rick@gmail.com

Eastern Shore - Joanne Bushman, DC
jkbushman8@verizon.net

Metro Washington - Nicole Ganz, DC
nicole.ganz1@gmail.com

South Central - Ronda Sharman, DC
rondasharman@msn.com

Western Maryland - Andrew Williamson, DC
drandrewwillamson@gmail.com

ACA Delegate

Audie G. Klingler, DC

ICA Delegate

Eric Huntington, DC

STAFF

Tim McKenna
Executive Director
Monica Shaner
Financial Manager
Jennifer Levy
Legislative Director
Molly Baldwin
Director of Communications
Meghan Brady
Assistant Director of Communications



A Letter from the President

Adam Fidel, DC

The MCA is Flourishing

The MCA is moving forward and flourishing. Membership is continuing to increase and has already surpassed last year's membership. Our Board committees are growing in numbers and we are planning strategies to further our presence and livelihood in the state of Maryland.

The legislative session has begun. Our treasurer **Dr. Don Hirsh** and attorney **Marc Cohen** along with our Legal/Legislative team are monitoring bills in Annapolis and reacting quickly to ensure our best interests are protected. **Dr. Jay Greenstein** is gathering momentum with hundreds of doctors across the state ready to participate in a new Independent Physician Network (IPN). **Dr. Andrew Williamson** has developed a new mission statement for the Public Relations Committee. You will start to see more press releases and statewide programs that will help chiropractic to gain more recognition in both the professional and lay populations. **Dr. Ronda Sharman** as always, has prepared a Spring Forum full of nationally recognized speakers to fulfill our CE requirements and help us keep up with current techniques and procedures. **Dr. Rick Schmitt** has developed an online CA certification class that is getting close to graduating the first class.

This is just a brief overview of what the MCA board is working on. All the board members volunteer their time and resources to serve the membership and improve our ability to practice Chiropractic in Maryland. I am looking for new faces and more volunteers to step up and serve on a committee. Please see the committees list on page seven of this issue.

Prior to the Spring Forum on Friday, March 2, 3-10 p.m. at the BWI Marriott, we met for a Strategic Planning session to organize and improve our efforts for the rest of the year. This meeting was open to the general membership to join in on the discussion and become members of a committee of their choice.

When chiropractors are caring for more than 80% of the population instead of less than 20% we will face a whole new set of challenges and I know the MCA will be there to navigate and guide us through. My hope is that I have the good fortune of experiencing these changes. It's a great time to be a chiropractor!

Adam Fidel, DC

Did You Know?...

Save the Date!

MCA Fall Convention
October 5-7, 2012
Princess Royale Hotel
Ocean City, MD 21842
410-524-7777
info@princessroyale.com

Partners Pavilion

Saluting MCA's 2012 Partners!

Gold Partner

Alternative Medicine
Integration



www.alternativemedicineint.com

Gold Partner

Lifetsyle Medicine Consultants, Inc.
www.lifetstylemedconsult.com

Silver Partner

Nutri-West Mid Atlantic
www.nutriwest.com

Thanks to MCA Supporters

MCA has a Supporting Membership category for suppliers of goods and services. We encourage you to consider the following 2012 Supporting Members when making purchases. Support those that support YOU!

Alternative Medicine Integration

Linda R. Eldridge
847-433-9947

Anabolic Laboratories, Inc.

Bryan Miller
410-296-7574

Designs for Health

Richard McNall
800-847-8302

Foot Levelers, Inc.

Yolanda Davis

Heartland Home Foods, Inc.

Ann Jess
800-492-5592

Lifestyle Medicine Consultants, Inc.

Linda Showalter
410-224-4446

Nutri-West Mid Atlantic

Nadine Carrick
302-478-3107

Plymouth Bell Laboratories

Marc Cienkowski
215-646-8436

MCA Insurance Report

By Louis Crivelli, II, DC

MCA Insurance Committee Chairman

Certain PIP carriers have been denying claims based on the fact that the patient's ICD-9 codes were not placed on the billing statement. If this is happening to you, please examine your documentation/practice management programs or billing software. Most times, this is a quick fix, but sometimes the company must be contacted for a resolution.

We are still receiving reports that certain "bill review" companies have told doctors that they are in their PPO network. If you have been told by a company that you are enrolled in their PPO, please ask them to provide your signed contract and then contact us.

If any insurance company is engaging in questionable behavior regarding eligibility or paying claims, please file a complaint with the Maryland Insurance Administration. The commissioner would like to help us further, but needs actual complaints to work with. Without complaints and cases, the administration has no choice but to assume things are fine. For help filing a complaint, please contact us.

PLEASE PLEASE PLEASE remember to complete your "appeals time line" when dealing with ASHN. Again, the cleaner this information is presented, the better the potential outcome.

We are still asking for any doctor with experience and good research regarding children getting chiropractic care following injury. We are working to compose some talking points and rebuttals for these papers and any assistance from you who see children frequently would be much appreciated.

As always, I'd like to thank all the members of the Insurance Committee who take time out of their busy schedules and volunteer their time and their brains so that we may all benefit. If you are interested in helping us to help you, please let me know.

Louis S. Crivelli II, DC, MS, CNS, 301-474-5505, drcrivelli@gmail.com

Join the MCA Listserv for Members

This is a reminder for you to take advantage of a member benefit; the MCA ListServ. The ListServ is a convenient membership tool to find advice from your peers concerning business operations, insurance, equipment, record keeping, etc. Have you ever wanted to refer a patient who is moving to another part of the state? Using the listserv you can send out a request for referral and find a like-minded doctor to continue treating your patient. The listserv is also a great resource if you have a problematic clinical case and want to ask questions or have suggestions about different treatment options. The MCA has a diverse and knowledgeable membership that you can access for clinical, research, business and political issues.

The ListServ is open to all members of the MCA. The link below will direct you to the sign-up site and also provides the rules for using the ListServ. The list is password protected and has dedicated servers so that your email address is safe from spammers and viral problems. **Al Sherry, DC** and **Tim McKenna** carefully monitor the ListServ to make sure communications are on the up-and-up, and civil.

If you haven't already signed on to the ListServ go to ww3.chirolists.com/cgi-bin/mailman/listinfo/mca-chirolist which will let you subscribe, and will give you further information. There is no password required for this page.

Join the ListServ today!

MAKING THE CONNECTION

Connect to NYCC's Career Development Center database...FREE!

New York Chiropractic College
Career Development Center



E-mail: career@nycc.edu
FAX: 315-568-3566
Phone: 800-234-6922
Web site: www.nycc.edu

FREE LISTING:

- Sell Your Practice
- Hire an Associate
- Sell Equipment
- Rent Office Space

E-mail your posting to career@nycc.edu or
FAX your posting to 315-568-3566.



*Our State-of-the-art
computer network connects
you to the right people and
the right opportunities.*



The 2012 legislative session is about half over. Our legislative committee has been very active regarding several bills that can greatly impact our practices and our patients. Our PAC activities have enabled the legislative committee members to be more visible and better welcomed as representatives of our profession as they meet with our elected representatives in Annapolis. Your contributions help to open these doors and create recognition of the chiropractic profession as an influence in the political force in Maryland. As always, we need people to attend fundraising events. If you can talk to others about what we do and why, then you would make a good attendee. If you are interested in attending an event in your area and having CPAC pay for the ticket, please contact me via e-mail at nbcohen@spinesportscenter.com.

President

(\$1000 and over)

Dr. Keith Scott
Dr. John V. DeMaio

Governor

(\$500 - \$999)

Dr. Thomas Chaney
Dr. Neil Cohen
Dr. Alan Cornfield
Dr. Mark Fedorczyk
Dr. Jay Greenstein
Dr. Edwin Lipsitz
Dr. Young-Sung Song
Dr. Beth Tedesco

Senator (\$365 - \$499)

Dr. Samuel Charles
Dr. Eric Fisher
Dr. Michael Fedorczyk
Dr. John Kibby
Dr. James LeVan
Dr. Glen Miller
Dr. Ian Newman
Dr. Karen Thomas

Delegate (\$100 - \$364)

Dr. Kathryn Alexander	Dr. Eric Huntington	Dr. Scott Samson
Dr. R. Reeve Askew	Dr. John Jennings	Dr. Thomas Schreppler
Dr. Lisa Bailes	Dr. Cheryl Kalb	Dr. Thomas Shaw
Dr. Greg Belcher	Dr. Ross Kennard	Dr. Mark Shulman
Dr. F. Keen Blaker	Dr. Audie Klingler	Dr. Norman Spector
Dr. Chad Blaker	Dr. Daniel Kraus	Dr. Jeffrey Wallace
Dr. Kevin Brown	Dr. Blaise LaVorgna	Dr. Marissa Wallie
Nadine Carrick	Dr. Joshua Levin	Dr. Ronel Williams
Dr. Alcides Carrillo	Dr. Howard Lewis	Dr. Daniel Wise
Dr. Andrew Choi	Dr. Steven Lipschutz	Dr. Maria Yiasssemides
Dr. Robery Cohl	Dr. Thomas Lo	Dr. Mahmoud Zai-Shakeri
Dr. Michael Cramer	Dr. Stewart Loeb	
Dr. John Davidson	Dr. Kevin McKenzie	
Dr. William Dolengo	Dr. William Murphy	
Dr. Adam Fidel	Dr. Jonathan Nou	
Dr. Ilene Fidel	Dr. Brian Paris	
Dr. Robert Frieman	Dr. Starr Parsons	
Dr. Joel Goldwasser	Dr. Tania Howard Pritz	
Dr. Anthony Hardett	Dr. Karen Polichene	
Dr. Donald Hirsh	Dr. Joseph Reier	
Dr. James Holding	Dr. Anthony Ricci	
Dr. Brandon Hollenberg	Dr. Julie Rosenberg	

Member (\$25-99)

Dr. Paul Abosh	Dr. Paul Henry	Dr. Douglas Miller
Dr. William Boro	Dr. Lisa Beth Hepfer	Dr. Brian Morrison
Dr. Chris Brandolini	Dr. Scott Irrgang	Dr. Giuseppe Nunnari
Dr. Lisa Brown	Dr. Brian Krupinsky	Dr. Larry Plotkin
Dr. Brian Colquitt	Dr. Gregory Lewis	Dr. Robert Rifkin
Dr. Paul Ettlinger	Dr. Michael Liebling	Dr. Carol Roberts
Dr. Richard Fidanza	Dr. Lance Loomis	Dr. Mitchell Silverman
Dr. John Greenfelder	Dr. Marlene Mahipat	Dr. Charles Thorn

*Contributors of \$1,000 or more per year are noted at the President level. This list includes all donations between February 2011 - February 2012.

Let Me Count the Ways ...

D.C.s Spend Their NCMIC Premium Dividend Checks

NCMIC chiropractic malpractice policyholders will soon receive a premium dividend for the 16th year in a row.* Over the years, our D.C.s have used their dividend in innumerable ways ...

“ I donate to chiropractic research because I think it will be vital to sustain and advance our profession.”

Tracy J. Smith, D.C. | *Sioux Falls, South Dakota*

“ I like that I'm getting money back from an insurance company—I think that's very unusual. Among other things, I have used my past dividend checks to make donations to a homeless shelter and my chiropractic university.”

H.B. Mangar, D.C., F.A.C.O. | *San Francisco, California*

“ I stay with NCMIC because, unlike some other malpractice insurance companies, they support the chiropractic profession. My premium dividend check, in effect, lowers my premium.”

Mary Rutkowki, D.C., D.A.B.C.O. | *Center Valley, Pennsylvania*



www.ncmic.com

14001 University Avenue • Clive • Iowa 50325
* Premium dividends are not guaranteed. We Take Care of Our Own is a registered service mark of NCMIC Group, Inc.
©2012 NCMIC NFL 3168

Find out how you, too, can become eligible for NCMIC premium dividends along with the many other ways you can benefit from the NCMIC Malpractice Insurance Plan.

Call 1-800-769-2000, ext. 3120.

MCA Legislative Report

Continued from front page

HB 763 / SB 540 Maryland Kinesiotherapy Act

Hearing Status: House Hearing – March 1 in HGO and Senate Hearing March 7 in EHEA

MCA Position Update: Jennifer will draft testimony in opposition due to “lack of scope of practice” issue and lack of knowledge regarding credentialing and/or education requirements.

HB 1056 Health Occupations - Licensed Midwives

Hearing Status: House Hearing – March 15 in HGO

MCA Position Update: Because licensure would be done under a newly created “STAND ALONE” Board, the MCA inclination at present is to remain quiet. If the midwives Association reaches out to the MCA, Dr. Hirsh will bring the matter back up with Committee to consider position of support.

As always, if you have any questions or suggestions about upcoming legislation, feel free to contact **Jennifer Levy** at MCA headquarters at 410-625-1155 or **Don Hirsh, DC**, legislative chair of the MCA at 301-442-3533.

Beware of Internet Daily Deals, Anti-Kickback Laws

With the proliferation of Internet health care the discount programs (i.e., Groupon®, Living Social), the American Chiropractic Association reminds chiropractors that the federal anti-kickback law (42 U.S.C. 1320a-7b) prohibits the offer or receipt of remuneration in return for referrals for or recommending purchase of supplies and services reimbursable under federal health care programs.

The referral service or discount safe harbors (42 C.F.R. §1001.952) issued under this statute may not extend to most types of Internet discount programs. Chiropractors are advised to consult with their own legal advisors or obtain an opinion from specific discount program’s legal counsel on this aspect of the federal anti-kickback law prior to participating in any Internet discount program.

Get Involved with Your Association!

You want to see Chiropractic thrive in the state of Maryland. You have taken a major step for the advancement of Chiropractic by being a member of the MCA. Now it is time to take it a step further. Consider joining an MCA committee. Serving on a committee is a great way to improve your practice, and enhance Chiropractic in Maryland. Take a look at the committees listed below and contact the Chair of the committee that interests you.

Convention and Education Committee

Chair: Ronda Sharman, DC

Email: rondasharman@msn.com

This committee develops continuing education programs for the Association which are submitted to the Board of Directors and the Maryland State Board of Chiropractic Examiners for approval. It coordinates all of the convention and forum activities, dates, locations, and speaker recruitment.

Insurance Committee

Chair: Louis Crivelli, DC

Email: drcrivelli@yahoo.com

The Insurance Committee functions as a liaison to both the chiropractic profession and the public concerning chiropractic health insurance issues and works closely with the Legal/Legislative Committee.

Legal/Legislative Committee

Chair: Don Hirsh, DC

Email: donald.hirsh@verizon.net

The Legal/Legislative Committee reviews legislation affecting the practice of chiropractors; makes recommendations for statutory or regulatory changes on issues affecting the practice of chiropractic; and acts as the Association’s liaison before the Maryland General Assembly, and other State Legislative bodies. The committee reviews legal issues with the Association’s legal counsel.

Membership Committee

Chair: Marcia Levi, DC

Email: drmblevi@gmail.com

The Membership Committee maintains a current list of membership of the Association, including non-member state licensees. It encourages new membership in the Association and encourages recently licensed chiropractors to participate in the activities of the Association and its Districts.

Public Relations Committee

Chair: Andrew Williamson, DC

Email: DrAndrewWilliamson@gmail.com

The Public Relations Committee recommends future plans for exhibits to the general public, coordinates health fairs and those activities considered to be in the public and professional interest.

Publications Committee

Chair: Rick Schmitt, DC

Email: schmitt.rick@gmail.com

The Publications Committee recommends article submissions to the MCA Journal and works with the Executive Director to resolve any editorial issues that may arise.

Maryland Chiropractic Association Survey 2012

The 2012 Strategic Planning Committee of the MCA met on March 2, 2012. The most important thing to us is the value that we bring to the membership. Would you please provide us with feedback?

Please check all of the following membership initiatives that are important to you and your practice. At the bottom please give us any additional feedback so that we can use it to meet and exceed your expectations of membership. Thank you.

- Information regarding the benefits of membership
- Monthly information on research and/or clinical vignette
- Information on insurance and/or legislative issues
- Information on local or national scope of practice issues
- Information on how to enroll on the MCA listserv
- Information on committee work
- To receive and distribute information from an MCA blog, and/or other forms of social media
- To receive and distribute information via an MCA App for smartphones
- To receive and distribute an e-mail newsletter
- For non-members, receiving an email newsletter with an incentive to join
- A rewards program for recruiting new members
- Boot camps
- Mentoring programs
- MCA organized media buying co-ops to generate new patients

Additional feedback

Please return to the MCA Headquarters

By mail to: 720 Light St., Baltimore, MD 21230

By fax to: 410-752-8295

Scan and email to: mca@assnhqtrs.com



Generations of Chiropractors *Trust* Anabolic Laboratories

PRODUCTS...TRAINING...MARKETING

13 Years Experience In Clinical Nutrition!

Contact me to discuss nutritional protocols, products & marketing strategies that ethically build your nutritional services!



**VENDOR
MEMBER**



**ANABOLIC
LABORATORIES**



Bryan Miller - Regional Sales Representative

Toll Free Direct 1-866-750-7574

Customer Service 1-800-445-6849

E-mail bmanabolic@comcast.net

WWW.ANABOLICLABS.COM

ICA Report

By Eric Huntington, DC, ICA Maryland Delegate



HHS Announces Intent to Delay ICD-10 Compliance Date

As part of **President Obama's** commitment to reducing regulatory burden, Health and Human Services (HHS) **Secretary Kathleen G. Sebelius** today announced that HHS will initiate a

process to postpone the date by which certain health care entities have to comply with International Classification of Diseases, 10th Edition diagnosis and procedure codes (ICD-10).

The final rule adopting ICD-10 as a standard was published in January 2009 and set a compliance date of Oct. 1, 2013 – a delay of two years from the compliance date initially specified in the 2008 proposed rule. HHS will announce a new compliance date moving forward.

“ICD-10 codes are important to many positive improvements in our health care system.”

“ICD-10 codes are important to many positive improvements in our health care system,” said HHS Secretary Kathleen Sebelius. “We have heard from many in the provider community who have concerns about the administrative burdens they face in the years ahead. We are committing to work with the provider community to reexamine the pace at which HHS and the nation implement these important improvements to our health care system.” ICD-10 codes provide more robust and specific data that will help improve patient care and enable the exchange of our health care data with that of the rest of the world that has long been using ICD-10. Entities covered under the Health Insurance Portability and Accountability Act of 1996 (HIPAA) will be required to use the ICD-10 diagnostic and procedure codes.

ACA Report

By Audie Klingler, DC, ACA Maryland Delegate

Chiropractic Groups Unite to Make Greater Impact on Capitol Hill

Hundreds of doctors of chiropractic (DCs), students and supporters converged on Washington, D.C. Feb. 15-18 as part of the 2012 National Chiropractic Legislative Conference (NCLC) with the Chiropractic Summit. For the first time, the American Chiropractic Association (ACA) was joined by the Chiropractic Summit in hosting the event, marking a historical step forward in unity of voice and purpose for the profession.

The Chiropractic Summit encompasses 41 organizations--including ACA, the Association of Chiropractic Colleges, the Congress of Chiropractic State Associations and the International Chiropractors Association--and was created to unite the profession. The Summit held its 16th meeting the day before NCLC.

During the legislative conference, attendees listened to speeches from more than 20 government leaders, received advocacy training and visited their elected officials on Capitol Hill to urge support for pro-chiropractic measures that would provide patients, veterans and active-duty military personnel greater access to the essential services provided by chiropractic physicians.

The meeting's keynote speakers were **Sen. Orrin Hatch** (R-Utah) and **Howard Wasdin, DC**, author of *Seal Team Six: Memoirs of an Elite Navy Seal Sniper*. Sen. Hatch, the ranking Republican on the powerful Senate Finance Committee and a member of the Senate Health, Education, Labor and Pensions Committee, talked about DCs' ability to help fill the primary care workforce gap and emphasized chiropractic's efficacy and cost-effectiveness.

“We could save an awful lot of money...by fully utilizing doctors of chiropractic,” said Sen. Hatch. “I really believe we can do so much more with preventative care with your help--and people will be so much healthier.”

Dr. Wasdin shared the powerful story that inspired him to become a DC. He was shot three times in Mogadishu, Somalia, during the infamous “Black Hawk Down” mission. “A medical doctor saved my life,” said Dr. Wasdin, who was plagued by pain and insomnia after his injuries. “But the services provided by a doctor of chiropractic saved my quality of life.”

He went on to talk about the importance of integrated health care teams, the struggles military veterans face as they transition back into civilian life and the necessity of chiropractic care for active-duty military and veterans. “Everybody coming back from over there needs the services provided by doctors of chiropractic,” he said. “Carrying a 100 pound rucksack and a helmet for a year is a repetitive stress injury.”

To read the full article please visit www.acatoday.org/press_css.cfm?CID=4751.

Classifieds

To place a classified ad in the MCA Journal please contact Meghan Brady at meghanbrady@assnhqtrs.com or call 410-625-1155.

Chiropractic Assistant Wanted - Chiropractic & Physical Therapy seeks Chiropractic Assistant to help with patient care as we expand our practice. Duties include assisting with patient exercises and modalities, & front office duties as well. Company benefits will be offered, including health insurance plan, disability insurance and 401K retirement plan. Applicant should be friendly, outgoing, caring, resourceful. Knowledge of rehab/exercise a plus. Those licensed as a Chiropractic Assistant with the Maryland Board of Chiropractic & Massage Therapy Examiners preferred. Please contact Dr. Paul Abosh, DC, CCSP at 410-256-8511 or pabosh@potomacpain-center.com.

Chiropractic Assistant Wanted - Harford County, MD Looking for a friendly, organized, multi-task oriented individual for our one doctor office. We are located in Aberdeen, MD (21001) right on Route 40. Experience preferred, but will train. Part-time position available, we have morning, afternoon, and weekend hours. If you are interested please e-mail your resume or any questions to harfordcochiro@verizon.net.

Chiropractic Assistant Wanted - Interdisciplinary practice on the eastern shore is seeking a certified CA to work 30-40 hours per week. Come join the team of doctors and physical therapists at a well established, respected clinic. A short distance to the beautiful beaches of Ocean City and Assateague Island. Competitive salary with benefits. Contact the office by calling Salisbury Musculoskeletal Clinic at 410-341-6520 or e-mail resume to smcpsbl@aol.com.

Associate Wanted - We are looking for a treating Doctor than can handle high-volume with attention to patient care and documentation. We want someone who is passionate about educating patients about the importance of corrective care and maintenance. Located in Muncy, PA. Contact Bonnie Tompkins at btompkins@twinhillshealth.com.

Associate Wanted - MD License req. Res to Laurel Regional Chiropractic LLC, 9811 Mallard Dr, #218, Laurel, MD 20708.

Associate Wanted - DC with PT privileges for busy Montgomery Co. practice. Salary, bonus and full benefits. Must be outgoing and willing to learn. Experience diversified adjuster needed with excellent communication skills. E-mail resume to drssb11@yahoo.com.

Associates/Partners Wanted - Chiropractor with PT privileges wanted for growing Columbia Practice. Join a well organized and busy multi-DC practice with focus on structural and functional rehab care. Base salary plus bonus. Company provides malpractice insurance and CE credits. Two year commitment required. Satellite clinic partnership or buyout opportunities may be offered following two years as an associate. Call Dr. Huntington at 443-992-3685 or e-mail dreichuntington@aol.com.

Associate Wanted - Established Family Chiropractic Center in Bowie has an immediate opening for a FT Supervising DC with PT privileges. We have an excellent support staff and offer a great opportunity for the right doctor. Base salary of \$78,000 plus incentives including bonuses, health insurance and malpractice. Minimum 2 year commitment. Please e-mail resume to chiropracticcareers@yahoo.com.

Associate Wanted - Great opportunity for a FT Chiropractor in a wellness family practice in Towson. Excellent pay. Please e-mail your resume or questions to drsmahoney@yahoo.com.

Associate Wanted - Growing Chiropractic office seeking Associate to further our mission of helping patients with total wellness. Practice provides services to all ages and we are dedicated to overall health of our patients. Most of our new patients are referrals from current patients so customer service and ability to communicate effectively is very important in our hiring decision. We welcome your prior experience and do offer mentoring. Forward resume to hampdenchiro@aol.com.

Associate Wanted - Alexander Chiropractic Center is looking for a full time associate with P.T. privileges to work in our beautiful Solomons Island, MD location. Very professional and fast paced office. We offer great benefits. Please fax resume to 301-866-0044.

Associate Wanted - Seeking wellness-minded chiropractor with physical therapy privileges to join our growing family practice in Frederick, MD. Great opportunity for confident individual looking to build his/her own patient base while offering more practice hours for our existing patients. Excellent communication skills are a must. Send inquiries & resumes to drinkle@arisehealth.com.

Associate Wanted - Supervising DC w/ PT privileges in Northwest Baltimore. Family practice for 24 years. Salary + Bonus with health insurance/retirement plan. Partnership opportunity available. Contact Adam Fidel, DC @ 410-917-2282, send resume to Fidelchiropractic@comcast.net.

Associate Wanted - Growing family practice in Westminster, MD looking for a full time DC with PT privileges. Competitive salary + benefits. This is an excellent opportunity for the right individual. Please call Dr. Jeffrey Wallace at 410 790 1335 or e-mail JNWchiro@aol.com.

continued on back page

Classifieds

continued from page 11

Chiropractic Employment Agency/Vacation Coverage – America’s chiropractic employment agency is MMA. Providing quality, experienced, doctors. Daily & monthly reasonable rates. If you are a doctor who needs relief or an associate in your clinic, or you want to be an associate or coverage doctor, call 1-800-501-6111, www.mmachiropractors.com.

Chiropractic Office Coverage - Reliable and professional office coverage, short notice okay. Reasonable rates, and excellent references. Full and half day coverage. Supervising DC, with PT privileges. 15 years exp, proficient in all major techniques, and cold laser. Great table side manners! Please contact Dr. K at 301-448-6698 or e-mail DrK345@gmail.com.

Chiropractic Office Coverage - Supervising DC with PT privileges. Diversified, Activator, Flexion Distraction, NET. 18 years experience. NCMIC. Please call Dr. Sean Samuels 443-955-3002 or e-mail drssamuels@gmail.com.

Chiropractic Office Coverage –Experienced, Supervising DC with PT Privileges, Professional, Caring, Reliable, Great Communicator, Proficient in Many Techniques, Outstanding References, 1984 Graduate, NCMIC Insured, Any size practice, short or long term coverage, open to regular weekly coverage as well, short notice ok, Dr. Larry Berlin 410-881-3033 or e-mail DrLBerlin@gmail.com.

Chiropractic Office Coverage – “Don’t scrimp on your beloved patients...leave them in the Best of Hands!” Discounts for MCA members. Supvr/ PT/ Laser. Multi-Techniques. Good notes. Private and coverage practice since 1986. Great References. Will travel. Still some Spring/Summer dates available. Call Dr. Joe Nunnari 240-731-0264 or drjoe.dc@verizon.net.

Chiropractic Office Coverage – Licensed, experienced, and insured DC with PT privileges. Please contact at 410-901-2903 or dredachiro@bcctv.net.

Share Office Space – In Annapolis/Arnold, MD with opportunity to buy in. Call 410-353-7626 or e-mail kellychiroctr@aol.com.

Wanted – SEMG machine. Call 410-752-2330 or e-mail Dr. Norm Spector at spector.chiropractic@gmail.com.

For Sale –X-Ray machine, XMA 325 with 14x36 inch grid wall holder, AFP Mini-Med processor and film bin. \$1,500.00 OBO. Call Dr. Jim Daniel 401-749-6672 or e-mail jgdaniel1@verizon.net.

For Sale – High frequency x-ray for sale rarely used and like new. Complete setup: 6 cassettes, SRX 1000 konica processor, imprinter, film.

Myofascial Trigger Point Dry Needling Course Offered

March 24 & 25, 2012

Rockville, Maryland

Taught by David Fishkin, DC, MPH

Sign up now and master the therapeutic and diagnostic technique of Myofascial Trigger Point Dry Needling, one of the most effective tools for the management of soft tissue sources of pain and dysfunction. Reduce the physical stress on your body and learn a skill that improves your practice profile with impressive results. Dry Needling is a powerful clinical tool that allows you to expand your treatment and diagnostic options, and provide effective results for your patients. This intensive weekend training seminar is accredited by UWS (WSC) for 12 CEUs and is cosponsored by the Maryland Chiropractic Association and the Unified Virginia Chiropractic Association. Course book, lunch on Saturday, startup kit and a satisfying professional experience are all included. Class size is limited - so please register early. At the end of this training you will be competent, confident and certified to deliver this service. Please check the website www.dryneedlinginstitute.com for details or call 301-444-4890.

The MCA is on Facebook...Have You Liked Our Page?

As one of the most popular ways of finding and networking with other chiropractic professionals that share the same interests as you, the MCA Facebook page will allow you to meet and chat with other professionals along with keeping up on the latest MCA news.

The MCA page is now set up and waiting for you! “Liking” our page is simple:

- Go to www.facebook.com/pages/Maryland-Chiropractic-Association-MCA/123750701013620.
- Once the MCA page opens, at the top click “like.”

The MCA encourages you to post information, photos, videos and links that you think would be relevant and enriching to your fellow professionals. While this page is open to the public and the MCA encourages people to participate on it, we ask that you please remain professional in your posts.

Have any questions? Contact **Molly Baldwin** at MCA headquarters at mollybaldwin@assnhqtrs.com or 410-625-1155.