



Save the Date for MCA's 2013 Fall Convention & CE Forum

Join the MCA for a weekend featuring the latest education offerings in a peaceful setting with friends and colleagues and 17 hours of CE!

Now is the perfect time to start planning for MCA's 2013 Fall Convention. From October 11-13, chiropractors from across the state will converge at the Holiday Inn Solomons Conference Center and Marina in Solomons, Md. You will have the opportunity to attend world-class continuing education seminars, earn up to 17 hours of education credits, build a renewed sense of camaraderie by reconnecting with colleagues from around the state and enjoy the this historic setting on the Chesapeake Bay.

The CE seminars will begin on Friday with **John Davila, DC**. Dr. Davila regularly speaks on topics on how to navigate Medicare, perform internal audits to reduce risk and manage the possibility of post-payment audits, implementation of internal insurance programs and coding that complies with the "direct therapeutic relationship" standard and documentation that satisfies medical necessity. The four hour compliance and risk management seminar include two parts: "When Philosophy and Medical Necessity Collide-How to Reduce the Risk of Audits Without Losing Your Philosophy" and "Documenting and Coding the Process of Moving From Active Care to Wellness Care."

On Saturday morning, **William J. Lauretti, DC, FICC** will present a seminar "Care for Whiplash-Associated Disorders: an Evidence-Based Approach." This two hour presentation will examine the evidence for chiropractic management of neck pain and whiplash associated disorders. Participants will see the strong evidence supporting the safety and effectiveness of a conservative chiropractic approach for these conditions to the sometimes sketchy evidence for other less conservative but widely used treatments, including pharmaceuticals and surgery. Participants will learn how to use the best evidence to improve their treatment based on a bio-psycho-social approach toward spinal pain and how to promote an evidence-based attitude in order to gain referrals from medical doctors and other health professionals.

Also, Saturday morning for two CE hours, **Daniel T. Drubin, DC** will present "Shake It Up...7 Specific Practice Areas that Need to be Re-Invented on a Regular Basis." These include: vision, business/practice/ethics, expectations, actions, prosperity, priorities and future. Dr. Drubin is a graduate of New York Chiropractic College and has helped countless chiropractors throughout the nation with business management and practice building. He is a published author and has been heard on over 40 radio interviews in the US and Canada.

After the Annual Business Luncheon and Meeting Saturday afternoon, **Connie S. Hayes, DC** will present the four hour "Concussions" seminar. Dr. Hayes will discuss chiropractic neurology and chiropractic management of concussions while presenting the latest information surrounding concussion diagnosis, treatment and care. She will touch on the newest guidelines regarding concussion and the athlete including how to know when and if they can return to play and the cumulative effects and dangers of multiple concussions. Finally, new information regarding concussion prevention will be presented. She is a graduate of the University of Illinois and Logan College of Chiropractic.



Maryland Chiropractic Association

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A Letter from the President

Adam Fidel, DC

“The Value of the Adjustment”

I started serving on this board many years ago at the request of **Kay O’Hara** (past MCA Board member.) My first goal was to further the understanding of the **value of the adjustment** to the Insurance industry so that chiropractors could fiscally maintain a practice based on adjusting the spine without necessarily offering other health care services. I thought we deserved to be reimbursed significantly more for a spinal adjustment than thirty minutes on the treadmill.

Over the years of sitting on the board, I’ve seen how health care issues are legislated and how the MCA positioned ourselves to thrive in the system. We’ve come a long way and made great strides in many areas with chiropractors in hospitals, the VA system and many interdisciplinary settings. That being said, I personally feel the spinal adjustment is the most important thing we do and the most undervalued.

Unfortunately, most of the population does not understand what goes into delivering an adjustment. The education, training and analysis are much more than is understood. Limited reimbursement and bundling of the adjustment codes has made it more and more difficult and out of necessity many chiropractors have limited their adjusting to perform more lucrative procedures. Maybe this is how the osteopathic profession came to give up their use of manipulation services.

I urge you to continue to maintain the **value** of our adjustment by continuing to adjust your patients. The population and insurance carriers need to see how many people are getting adjusted and the resulting benefits. We need to continue educating our patients and community about the value of adjustments to one’s health.

We all know when we adjust our patients we are helping them with their back pain, neck pain, headaches, etc. What’s incredible is the things we don’t know about that are improving their health. As chiropractors, we sometimes take for granted how every day we help improve people’s lives. We help turn the body’s healing power on!

We are blessed to be part of a strong healing profession and I am proud to be representing such an awesome group of chiropractors. Tell your patients and tell your communities what chiropractic is all about.

“You never know how far reaching something you say or do today will affect the lives of millions tomorrow.”- BJ Palmer.

Have a great summer. It’s a great time to be a CHIROPRACTOR!

Adam Fidel, DC

Welcome New Members!

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Bel Air, Md.

Rochelin Herold, DC
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CHIROPRACTIC BOOTCAMP



Presented by
Dr. Ronald J. Farabaugh

**2013 Baltimore, Maryland
August 17-18, 2013**

Two day event:
Saturday: 12:00 pm to 6:00 pm
Sunday: 8:00 am to 2:00 pm
(includes continental breakfast)

Baltimore Hilton Downtown
(Across from Oriole Park Camden Yards)
401 W. Pratt Street, Baltimore, MD 21201 USA
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Association (MCA)

REGISTRATION FORM

Registration-\$249

\$199 if pre-registered
by August 1, 2013.

“CHIROPRACTIC BOOTCAMP” AGENDA

August 17, 2013

Saturday: 12:00 pm to 6:00 pm

Hour 1: Acute and Chronic Care Guidelines.
Learn about new acute and chronic care guidelines produced by CCGPP, and the latest in “terminology”. Goal: improve patient care, get your treatment plans approved, learn how to fight back against bad consultants!!

Hour 2-3: Proper Use of Guidelines/ODG.
Learn how to better manage and document your work comp and personal injury patients and make it harder for bad consultants to deny your requests for care.

Hour 4: Research-Understanding Chronic pain. This is clearly one of the most popular and powerful lectures. If you master this explanation you will not only help patients understand the need for care, but you will dominate in court, in depositions, and claims managers will find it very difficult to argue with you about the medical necessity of care.

Hour 5: Educating Medical Professionals. Given the strength of research, it is no longer acceptable for MDs to withhold the recommendation of spinal manipulation. Learn how to educate and improve the odds that medical physicians and other medical professionals will PROACTIVELY make a referral for proper patient care.

Hour 6: Evidence-based Report of Findings. This lecture will show you how to conduct an effective evidence-based report of findings so patients understand and comply with treatment recommendations in an effort to improve outcomes.

August 18, 2013

Sunday: 8:00 am to 2:00 pm

Hour 7: Transitioning to Wellness Care/An Evidence-based Approach. This hour will teach how to offer your patients research-based options for care once a plateau in recovery has been attained. Master the four main issues: (1) deleterious effects of joint tightness, (2) benefits of joint mobility, (3) research, and the (4) cost savings related to wellness.

Hour 8: Safety of Chiropractic: Research Awareness; Responding to the Critics. This hour will review the latest literature regarding spinal manipulation safety. Learn the mechanics of a proper examination and how to use “informed consent” as an exciting patient education tool. Can manipulation really cause a stroke?

Hour 9: Neurological Explanation of Soft Tissue Injury and Chronic Pain. Learn Q and A every attorney needs to know. An educated attorney is a more effective attorney. And just like medical professionals, they need educated on the literature related to soft tissue injury, spinal manipulation, and neurology of pain. Learn the secrets of PI that generates attorney referrals!!

Hour 10: Cost Effectiveness Lecture: Educating the Employers. This hour will make you proud to be a doctor of chiropractic! We will discuss the cost-effectiveness of chiropractic care and how to create an army of research warriors.

Hour 11: Ethics. Learn the rules and regs of Ethics. Learn how to practice in an effective and compliant manner. This hour will help our doctors be reminded of the professional/ethical landmines that one can easily slip in to. Learn how to stay out of hot water!

Hour 12: Daily Patient Education. Improve compliance and create an internal referral-driven practice by becoming “evidence-informed”. This hour will focus on research-based explanation to the most common questions posed by patients, including startling statistics related to motor vehicle trauma and soft tissue injury. Learn how to become “The Expert” in town.

Name: _____

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Phone Number: _____

Profession: _____

College and Year of Graduation: _____

Four ways to register:

Registration can be done by faxing in registration section of pamphlet to 614-898-0787, or by emailing it to chironf@aol.com, or calling the office, 614-898-0787, or by going to www.chiroitd.com and printing off the PDF of the registration form and faxing it to 614-898-1945.

Course Fee:

Licensed DC:.....	\$249
PRE- REGISTRATION (before August 1, 2013):	\$199
Retired DC:	\$199
Associate doctor(s) from same office:.....	\$199
First year DC:	\$99
Student DC:	\$99

Make checks payable to: Dr. Ronald J. Farabaugh

Fax or mail completed registration to:

Fax: 614-898-1945
Mail: Dr. Ronald J. Farabaugh
2879 East Dublin-Granville Rd., Columbus, OH 43231

If paying by credit card (We take Visa, Mastercard, and AMEX):

Credit card type: _____
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Call office with code # (on back of credit card) if necessary or call the office at 614-898-1945 to provide credit card information.

U C-PAC

Need

Neil Cohen, DC
C-PAC Treasurer

Once again I'd like to thank all of those who support our PAC. The PAC is here to protect our rights, protect our turf, and secure our future in Maryland. Some of you may have noticed that your name no longer appears on the list of supporters. This list reflects current year contributions only. So please, make a contribution and get back on the list and help protect our profession and your practice.

As we head into the summer with vacations, school closing and weekend beach trips, we should all thank those who have so generously helped our profession. The Chiropractic profession is protected everyday by the Legislative Committee. They watch the legislation that can impact our livelihoods. They go to Annapolis to testify on important bills. These volunteers coordinate the profession's response to threats and look for legislative opportunities for us to improve our standing in Annapolis. These generous doctors listed below give the CPAC and through it the MCA the ability to implement our legislative agenda and I thank them. In particular I'd like to thank those at the top tiers whose generosity is an example to us all. Thanks! Let's follow their example.

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*Contributors of \$1,000 or more per year are noted at the President level. This list includes all donations between June 2012 - June 2013.

MCA News and Notes You Need to Know

Chiropractic Clinical Nutrition Seminar a Success!

Anabolic Laboratories, LLC and the MCA co-sponsored another successful clinical nutrition continuing education program featuring **Dr. David Seaman**. Dr. Seaman covered the details of the inflammatory diet and its effects on musculoskeletal conditions through various other chronic disease states. The net proceeds for the program of \$3,500 were donated back to MCA.



(l-r): Anabolic Representative, Bryan Miller, presents MCA Executive Director Tim McKenna a check for \$3,500 from the Chiropractic Clinical Nutrition Seminar held in May.

Good & Welfare

Our thoughts and prayers go out to **Dr. Ed Bartlinski** and his family. Teresa, their 6-year old daughter, just received a heart transplant and is fighting for her life. We are all praying for a miracle.

To help, a nonprofit group, "Believe in Miracles" was established to take donations to help cover Teresa's medical expenses. To contribute, send donations to: Believe In Miracles, P.O. Box 21199, Catonsville, MD 21228.

Major Revisions to the Administration of CA Program

As of May 15, 2013, the Board of Chiropractic Examiners and Massage Therapy Examiners will implement major revisions to the administration of the CA Program. Please read and print out the revisions posted on the MCA website by visiting www.marylandchiro.com. This information is critical to supervising chiropractors.

How Excess Body Weight Promotes Pain by Chronic Inflammation

By David R. Seaman, DC, MS, DABCN

When I was first in chiropractic college, the general belief at the time within chiropractic, physical therapy and medicine was that being over weight would mechanically strain the low back and cause pain. Subsequent studies demonstrated that there wasn't a direct correlation between being overweight or obese and back pain.

In recent years, studies have demonstrated that some people who are overweight suffer from diabetes or a chronic inflammatory state that precedes diabetes known as the metabolic syndrome. In other words, some overweight individuals are chronically inflamed, while others are not. With this in mind, researchers have further identified that being overweight/obese contributes to chronic pain when these individuals are chronically inflamed. Table 1 outlines the recently studied correlations.

Table 1. BMI, metabolic syndrome, diabetes and pain expression

Body mass index (BMI)
Overweight and obese individuals are more likely to suffer from tension-type or migraine headache, fibromyalgia, abdominal pain, and chronic widespread pain
Studies have implicated an elevated BMI as a promoter of low back pain
Obese subjects with hsCRP levels above 3 mg/dL are more likely to report low back pain, compared to obese subjects with normal levels
Metabolic syndrome
Local and widespread musculoskeletal pains are more common in patients with the metabolic syndrome
Prevalence of neck pain is higher in patients with metabolic syndrome
Shoulder pain is associated with the metabolic syndrome
Achilles, patella, and elbow tendinopathy are associated with the metabolic syndrome
Risk of lumbar disc herniation is increased by the metabolic syndrome
Low back and radiating pain is associated with elevated serum lipids and cardiovascular disease risk factors
Osteoarthritis is promoted by the metabolic syndrome
Type 2 diabetes
Patients with type 2 diabetes have reduced mobility across all joints tested compared to age/weight matched controls
Patients with type 2 diabetes are more likely to develop lumbar stenosis compared to non-diabetics
Type 2 diabetes increases the risk of expressing disc herniation in both the cervical and lumbar spines

For more details on this topic, see my recent paper in *Chiropractic & Manual Therapies*, which is available here www.chiromt.com/content/21/1/15/abstract. This paper includes an example of chart that can be used in practice to track inflammatory markers. Some of the markers involve laboratory testing, while many are anthropometric measures.

The appropriate natural intervention for an excess BMI, the metabolic syndrome, and diabetes, not surprisingly involves diet and exercise. In my view, the operational goal should be to reduce chronic inflammation. Nutritional supplements are also useful in this regard.

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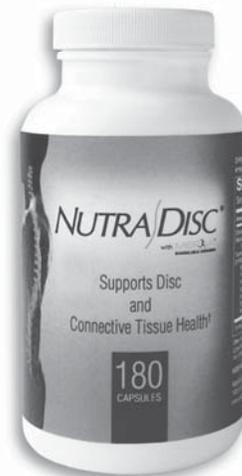
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1-800-445-6849 www.AnabolicLabs.com



ACA Report

By Audie Klingler, DC, ACA Maryland Delegate

Study Has Some Thinking Twice Before Asking “Where’s the Beef?”

According to a recent study published in the *Journal of the American Medical Association* (JAMA), increased consumption of red meat over an extended period of time may elevate a person’s risk of type II diabetes. The study analyzed data from three Harvard studies and tracked 149,000 health care professionals who completed questionnaires about their diets every four years. The participants were followed for 12 to 16 years, and researchers found that those who increased their red meat consumption were at higher risk of developing the disease. Teach your patients the basics when it comes to their diabetes. Offer them ACA’s Healthy Living fact sheet on diabetes mellitus.

ACA Member Outlines a Career in Chiropractic for Job Seekers

ACA Media Response Team member and former East Texas Delegate **Cynthia Vaughn, DC**, recently participated in an online radio show, titled “I Want to Be a...” on LocalJobNetwork.com, that aims to walk starry-eyed job seekers through the reality of how to fulfill their life’s goal of becoming exactly what they want to be. Dr. Vaughn told listeners about the day-to-day work of a doctor of chiropractic, as well as the path to a career and some of the challenges DCs may face. Dr. Vaughn participated after LocalJobNetwork.com contacted ACA communications staff seeking one of the association’s expert Media Response Team members. ACA staff fields similar requests year-round and routinely arranges for media to speak with experts from the chiropractic profession.

ACA Comments on SGR Repeal Draft Legislation

On May 28, draft legislation was released by both the House Energy & Commerce Committee and Ways & Means Committee that would repeal the Sustainable Growth Rate (SGR) formula and reform the Medicare physician payment system. As previously noted, the draft language for the bill was intentionally left incomplete as lawmakers said they wanted more feedback from provider groups and other stakeholders. ACA has submitted comments and expressed concerns regarding the recognition of DCs as physicians in the future statute, patient access to the provider of their choice and aligning incentives across the health care system.

Save the Date for MCA’s 2013 Fall Convention & CE Forum

Continued from front page.

Sunday begins with **Mark N. Charrette, DC** and three hours of “Chiropractic Extremity Adjusting, Lower Extremity Adjusting.” Dr. Charrette is known throughout the chiropractic world as an expert in extremity adjusting. His fun and educational seminars always include class participation with extensive hands-on work. A summa cum laude graduate of Palmer College of Chiropractic, he has taught over 1,000 seminars to date.

The convention will close with **Mike Fedorczyk, DC** presenting two CE hours of “Supervising Chiropractors: What You Need to Know.” A member of the Board of Chiropractic Examiners, Dr. Fedorczyk will discuss the major revision to the administration of the Chiropractic Assistant Program and relate how Supervising Chiropractors can be consistently compliant regarding the regulations and administrative policies governing the hiring, training, and termination of CA Applicant Trainees.

You’ll be able to kick back and relax at a cocktail and networking reception while visiting with the chiropractic suppliers and supporters exhibiting at the convention on Friday evening. The MCA membership luncheon will be held on Saturday, Oct. 12 and is an opportunity to hear updates and the latest news that affects your practice and learn more about the MCA’s efforts on your behalf. This is also a great time to meet with the MCA Officers and Board Members.

Solomons, Md. is a vibrant maritime community located just 55 minutes south of the Washington beltway where the Patuxent River meets the Chesapeake Bay. When not attending seminars, you can stroll the Riverwalk, take a boat ride on the bay, take a sailing lesson, explore for fossils from millions of years ago, tour the Drum Point Lighthouse at the Calvert Marine Museum or immerse yourself in the arts at Annmarie Sculpture Garden and Arts Center. You’ll enjoy fine waterfront dining, and unique gift and antique shops.

The Holiday Inn Solomons Conference Center and Marina is located at 155 Holiday Dr, Solomons, Md., just minutes from historic Solomons Island, America’s Happiest Seaside Town. Reservations for the Holiday Inn can be made now by calling 410-326-6311. Make sure to mention the **MCA registration code MK0** to get the best rate.

Mark your calendars now to attend!

We

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MCA Mentor Program

New Members and Licensees,

Welcome to Maryland! This is a great state to practice in and the Maryland Chiropractic Association would like to lend you a hand in getting you started. Below is a list of doctors with many years of experience who have volunteered to help with questions you may have along the way. Pick a name and make the call, MCA members help each other all the time. This is your chance to find out more about the MCA community. If you have questions about the Mentor Program or MCA in general, feel free to give me a call.

Dr. Jim LeVan
(301) 585-5350

<u>Name</u>	<u>Phone #</u>	<u>Location</u>
Paul Abosh, DC	(410) 256-8511	Perry Hall, MD
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Joel Goldwasser, DC	(410) 882-0720	Baltimore, MD
Mark Goren, DC	(301) 949-0440	Kensington, MD
Jay Greenstein, DC	(301) 518-1006	Washington, DC
Paul Henry, DC	(410) 285-2600	Baltimore, MD
Don Hirsh, DC	(301) 490-2600	Laurel, MD
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Diane Kelly, DC	(410) 757-8989	Arnold/Annapolis, MD
Audie Klingler, DC	(301) 777-0110	Cumberland, MD
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John Sampson, DC	(410) 213-0900	Ocean City, MD
Rick Schmitt, DC	(301) 717-7187	Annapolis, MD
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Classifieds

To place a classified ad in the MCA Journal please contact Meghan Brady at meghanbrady@assnhqtrs.com or call 410-625-1155.

Patient Manager - This position involves keeping patients on their treatment plan, scheduling appointments, progress exams, special tests and exercises. Working in a comfortable, family environment. Must be highly organized with communication skills. Compensation: hourly wage, bonus and benefits. Immediate opening. Apply to hsterp@yahoo.com.

Licensed Massage Therapist Wanted – Chiropractic office in Downtown Silver Spring looking for a LMT to work part-time. Preferably, a female, must be friendly and trustworthy. Independent contractor who's seasoned in many areas of massage-i.e. Swedish, deep tissue, sports etc. Must furnish own supplies. Please email resume & cover letter to: info@alignspinecenter.com.

Chiropractic Assistant Wanted - Full-time Chiropractic Assistant needed to join practice in Perry Hall, MD. Competitive pay, possible bonus structure & benefits. Those already licensed w/MD Board of Chiropractic Examiners preferred, but will train the right candidate & assist with licensing process. E-mail pabosh@potomacpain-center.com for more information.

Chiropractic Assistant Wanted - Part time with flexible hours in Gambrills MD. Applicants must be personable, able to multitask, be detail oriented and reliable. Applicants with current certification a plus, but will provide training and certification to the right candidate. E-mail resume and cover letter to WriteSallyH@gmail.com.

Chiropractic Assistant Wanted - Sports Chiropractic office looking for a Certified Chiropractic Assistant (CA) or one currently enrolled in the program from the State of Maryland. Must have a background in exercise of some kind and enjoy working with people. Most of our patients are athletes, so there is a lot of extremity and core stabilization work we do. Please contact drbross@elitechiro.com for more information.

Associates/Partners Wanted - Chiropractors with PT privileges wanted for established practice in Columbia Maryland. Join a well-organized and busy multi-DC practice with focus on structural and functional rehab care. Base salary plus bonus. Company provides malpractice insurance and CE credits. Two year commitment required. Satellite clinic partnership or buyout opportunities may be offered following two years as an associate. Call Dr. Huntington at 443-992-3685 or e-mail drerichhuntington@aol.com.

Associate Wanted - Part time or full time for multi – disciplined chiropractic office with in-house x-ray located within Hyattsville, MD area. Learn personal injury and worker's compensation from the ground up. Full benefits. Salary negotiable. Fax resume to (301) 577-0095.

Associate Wanted - Looking for a high energy, enthusiastic DC with PT privileges and Supervising status to join a busy, Multi DC family practice in Baltimore, MD. Office focuses on corrective rehabilitative care. CE credits and malpractice insurance provided by the company, with base salary plus bonus. Contact Dr. Cohen at 410-440-8857 or e-mail lwcdocs@yahoo.com.

Associate Wanted - DC with PT privileges for busy Montgomery County practice. Salary, bonus and full benefits. Must be outgoing and willing to learn. Experienced diversified adjuster needed with excellent communication skills. E-mail resume to bestchiro.md@yahoo.com. Learn about our practice at www.heal-naturally.com.

Associate Wanted - Seeking associate chiropractic licensed doctor in Maryland with P.T. privileges for a busy Columbia, MD practice. This is a great opportunity for a motivated doc to join a thriving "active lifestyle orientated" practice. Buy in potential exists for the right person. Certifications in ART, Graston, Personal Training, Functional Movement Screening or Kinesio Taping are a huge plus! Competitive starting salary, health and malpractice insurance. Please e-mail chiro.spinesport@verizon.net.

Associate Wanted - Seeking associate chiropractic licensed doctor in Maryland with P.T. privileges for a busy multi-office practice. The doctor's responsibilities include patient care and general management of the clinic. Lucrative starting salary including bonus, health and malpractice insurance. Great opportunity for future advancement and new grads welcome. Please contact Dr. Miao at 301-585-2225 or e-mail dcmiaolac@gmail.com or by fax 301-929-0245.

Associate Wanted - Multi-location PI Practice looking for 2 full time chiropractors with physical therapy privileges for our Baltimore City/County locations. Great salary, benefits with fully trained staff and office support. Contact eferdman@mdhealthcorp.com.

Associate Wanted - Full-time Supervisory DC with PT privileges needed for busy practice in the Baltimore area. Competitive pay, health insurance, malpractice insurance, bonuses, paid vacation, etc. Applicant must be friendly, outgoing and computer proficient. Send resume to drdtweaver@gmail.com.

Associate Wanted - Associate doctor for a busy family practice in the Federal Hill area of Baltimore. Compensation includes excellent salary, bonus and benefits. Maryland license with PT privileges required. Send resume for interview marylandpainrelief@gmail.com.

Associate Wanted – Great opportunity for a FT Chiropractor in a wellness family practice in Towson. Excellent pay. Please e-mail your resume or questions to drsmahoney@yahoo.com.

Associate Wanted - Alexander Chiropractic Center is looking for a part time associate with P.T. privileges to work in our beautiful Solomons Island, MD location. Very professional and fast paced office. We offer great benefits. Please fax resume to 301-737-4003.

Additional Maternity Coverage Needed - Seeking coverage for last 2 wks of pregnancy around 7/24/13 through 8/9/13 in Rockville, MD. Looking for a Diversified/Thompson Drop proficient chiro with PT privileges and ideally, Webster certification. Beautiful, relaxing wellness practice; cash/non-part provider practice. Please contact me: DrKat@KadinFamilyChiro.com for more information.

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Classifieds

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Chiropractic Employment Agency/Vacation Coverage – America’s chiropractic employment agency is MMA. Providing quality, experienced, doctors. Daily & monthly reasonable rates. If you are a doctor who needs relief or an associate in your clinic, or you want to be an associate or coverage doctor, call 1-800-501-6111, www.mmachiropractors.com.

Chiropractic Office Coverage – Need coverage at the office? Fully licensed DC in Maryland with Supervising and PT privileges. Experienced in a range of techniques. Comfortable in a fast-paced, professional environment; sensitive to all patient needs. Call: 919-358-3911. E-mail drdchiro@icloud.com.

Chiropractic Office Coverage – Licensed Supervising DC with PT privileges. Twenty years experience covering over Forty Five Practices in Maryland, NCMIC insured. Multiple references and techniques. Kurt Hassel D.C., C.C.S.P. Call: 443-939-PAIN (7246), or E-mail: drkurt2@hotmail.com.

Chiropractic Office Coverage – Taking Fall and Winter reservations, call now. “Get the BEST patient care when YOU can’t be there. Worth every penny!” Dr. K. 27 years experience you can trust. Supervisor with P/T, Laser. Fast, fastidious, multi-technique; reliable, caring, personable; great with patients and staff. Call Dr Joe Nunnari 240-731-0264, texts welcome or drjoe.dc@verizon.net.

Chiropractic Office Coverage – Licensed, experienced, and insured DC with PT privileges. Please contact at 410-901-2903 or dredachiro@bcctv.net.

Office For Lease - Baltimore City near Mondawmin Mall. 3300 sq ft. all ground level. Reception area and treatment rooms. E-mail dobson2702@aol.com.

Office For Lease - Space for lease in Frederick Maryland. Three treatment rooms with drop tables, EMS, US, hydrocollator units, cox flexion in a warm environment. For more information call 301-788-9148 or e-mail docchaf@gmail.com.

Share Office Space – In Annapolis/Arnold, MD with opportunity to buy in. Call 410-353-7626 or e-mail kellychiroctr@aol.com.

Office For Sale - Looking to expand into Virginia? Herndon office for sale in a perfect location blocks from Reston and the new metro station soon to come. Off of Fairfax County Parkway and Elden street, a 2250 square foot office, 6 treatment rooms, therapy suite, 2 private offices and large front desk area. Kitchenette and storage space. Office averages 80 office visits a week, good mix of PI, MM and cash. Bilingual/Spanish. Owner looking to downsize and sell this satellite office. Willing to stay for transition. Serious inquiries only, e-mail principal directly at chirohern@yahoo.com and state your intent.

Practice for Sale - Silver Spring area, established 29 years great volume, 400K collections, 1600sq/ft office in high visibility location. Reasonably priced. Call 1-800-582-1812.

Practice for Sale - Location in Pasadena, MD. 6 yr. old Diversified practice with low overhead, high patient retention and steady new patient flow. Prime high visibility location in 1,200 Sq. Ft. free standing building. Steady collections in the \$ 200K range. Doctor ready to sell. Contact ChiroEquity at 908-419-7510 or greg@chiroequity.com.

For Sale - High frequency x-ray for sale rarely used and like new. Complete setup: 6 cassettes, SRX 1000 konica processor, imprinter, film box, ect. \$4,000.00 O.B.O Call Dr. Collins 410-414-3345.

The MCA is on Facebook...Have You Liked Our Page?

Are you on Facebook? Then your profile is not complete until you join the MCA Facebook page!

As one of the most popular ways of finding and networking with other chiropractic professionals that share the same interests as you, the MCA Facebook page will allow you to meet and chat with other professionals along with keeping up on the latest MCA news.

The MCA page is now set up and waiting for you! “Liking” our page is simple:

- Go to www.facebook.com/pages/Maryland-Chiropractic-Association-MCA/123750701013620.
- Once the MCA page opens, at the top click “like.”

The MCA encourages you to post information, photos, videos and links that you think would be relevant and enriching to your fellow professionals. While this page is open to the public and the MCA encourages people to participate on it, we ask that you please remain professional in your posts.

Have any questions? Contact **Amy Allen, DC** by e-mail at amyallenc@gmail.com.

Join the MCA Listserv for Members

This is a reminder for you to take advantage of a member benefit; the MCA ListServ. The ListServ is a convenient membership tool to find advice from your peers concerning business operations, insurance, equipment, record keeping, etc. Have you ever wanted to refer a patient who is moving to another part of the state? Using the listserv you can send out a request for referral and find a like-minded doctor to continue treating your patient. The listserv is also a great resource if you have a problematic clinical case and want to ask questions or have suggestions about different treatment options. The MCA has a diverse and knowledgeable membership that you can access for clinical, research, business and political issues.

The ListServ is open to all members of the MCA. The link below will direct you to the sign-up site and also provides the rules for using the ListServ. The list is password protected and has dedicated servers so that your email address is safe from spammers and viral problems. **Al Sherry, DC** and **Tim McKenna** carefully monitor the ListServ to make sure communications are on the up-and-up, and civil.

If you haven’t already signed on to the ListServ go to ww3.chirolists.com/cgi-bin/mailman/listinfo/mca-chirolist which will let you subscribe, and will give you further information. There is no password required for this page.