



# MCA Journal

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Maryland Chiropractic Association

March, 2002

## You Need C-PAC

*James LeVan, D.C.  
C-PAC Treasurer*

Is winter really over? Did it really happen in the first place? Either way I'm glad it's March and soon I will be outside playing golf and tennis again. That is if I'm not too busy writing checks to campaign funds.

The legislative session ends in April and it will take about three seconds for the first fundraiser requests to arrive. This being an election year, they will be coming thick and fast. Hopefully Maryland's chiropractic profession will have enough funds in its CPAC treasury to respond with help for the elected leaders who have helped us in the past.

We have some very good friends in Annapolis and we would like to help them stay there.

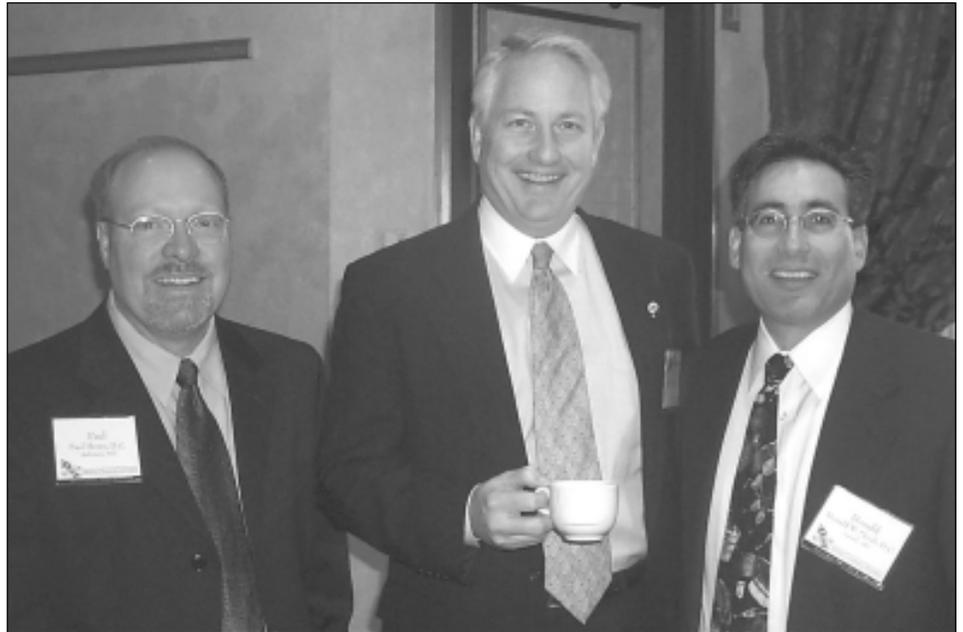
I would like to say how impressed I am with the response to our inclusion of CPAC on the MCA dues renewal form. This was the first year that it was legal to do so and a lot of people seemed to find it a convenient way to contribute. The list includes several first-time donors and a few people I haven't heard from in quite a while. I thank you wholeheartedly for your support.

We are better positioned for the summer and fall activity than I thought we would be at this time.

I must apologize to those people who sent contributions to me in late December and January. I was temporarily overwhelmed and took much too long to deposit your checks. I know how irritating it is not to get your checks back in a timely manner. I will do better in the future and I appreciate your patience.

This should be a fun year for the MCA. The spring conference and general

*(Continued page 6)*



*Del. Al Redmer (center) with MCA Vice Presidents Dr. Paul Henry (left) and Dr. Donald Hirsh (right).*

## *Eye on Anapolis*

### Physical Therapy Proposal Delayed

*Joel Kruh  
MCA Legislative Liaison*

In June 2001 MCA was alerted that the Maryland Chapter of the Physical Therapy Association intended to introduce legislation before the '02 Legislative Session that would alter the Maryland Chiropractic Act for the purpose of prohibiting authorized chiropractors from practicing "physical therapy" under their chiropractic license.

As a result, MCA began a series of major defensive strategies to defeat the PT proposal. As of February 20, 2002, the PT Bill has not surfaced as legislation. MCA still anticipates that the PT Bill will be introduced. However, it is now possible

that the physical therapists have postponed introduction of their Bill until next year, just as they delayed introduction in '01.

MCA component delegations have done an extremely fine job in defending our position on a subject we have long been involved with. Chiropractic has been practicing physical therapy since 1922. In 1947, MCA even supported the physical therapists licensure law. It should be pointed out that the PT proposal is a national physical therapy strategy and we

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**Maryland Chiropractic Association**

720 Light Street  
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(410) 625-1155  
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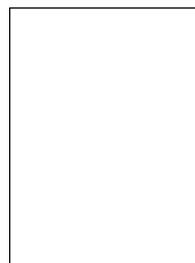
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# President's Update

*Audie Klingler, DC*

## Thoughts from Florida

I have to be honest, I'm on vacation in Florida getting a chance relax and enjoy a burst of sunshine. From what I hear about



the weather back home, however, it sounds like you are enjoying a continuation of an unusually nice February in Maryland. Enjoy it! Still, we need to get some much needed

rain. I've talked with many of our peers in various parts of the state. I can appreciate the concerns for rain and/or a good snow. Our Executive Director Tom Shaner e-mailed me a picture he had taken of Baltimore's Loch Raven Reservoir. It's amazing to see how low the city's water supply has gotten.

On the chiropractic front, there is no such drought in the supply of issues the MCA is being asked to address. Everything involved - from fighting to maintain the right of a chiropractor to bill for and be compensated for physical therapy services to keeping chiropractors fairly represented in insurance programs to maintaining diligence in the area of massage therapy and athletic trainers - keeps our volunteers and paid staff and lobbyist extremely busy and often stretched very, very thin. The MCA is the one voice of the chiropractic profession in our state that addresses such issues.

As with any association's desire to do the utmost for its trade or profession, it is a lack of money and manpower that keeps us stretched so thin. With that in mind, I'm asking each MCA member to make sure that every fellow chiropractor to whom he or she refers or for whom you use for vacation coverage, etc., is also a member of the MCA. Without that doctor, we can't fully do our job; and he or she is riding on our coat tails.

There many other ways in which you can help your profession. Call Tom Shaner at the MCA office and ask to be a part of one of our many committees: Legislative, Membership, Membership Benefits, Insurance, Continuing Education,

Technology. Your input is welcome.

Also, please be sure that you have notified the MCA of your e-mail address and fax number. In this rapidly changing world of electronic communications, it is critical that your profession be able to get vitally important information to you as quickly as possible. When legislative issues are breaking, for instance, and with the "slow down" in mail delivery since September 11, by the time we had printed, mailed and delivered to you an important Action Alert, legislation that would harm your practice could have already be enacted.

Speaking of legislation, your support of C-PAC is also needed. In saying this, I want to extend a most gracious "thank you" to all of you who added a C-PAC contribution to the payment of your 2002 membership investment. C-PAC funds will be especially important in this election year, and your support only helps the MCA in its ability to further enhance chiropractic in Maryland.

You can also make sure that you have identified your Maryland legislators, and written them a note to let them know that you are their constituent and that you and the Maryland Chiropractic Association appreciate their political leadership.

Together we can keep moving our great profession forward. Apart and unorganized we will all fail.

Maryland is fortunate to have one association representing our diverse chiropractic profession. As the MCA represents everyone, let's make sure that everyone is a member!

### MCA Mission Statement

*"The mission of the Maryland Chiropractic Association is to advance the chiropractic profession by educating the public and ensuring accessibility. To protect in every legal and ethical way the chiropractic profession as a whole and to operate as an organization with the highest level of integrity and an over-riding commitment to the patients we serve and our members."*

# ACA Report

## ACA Wins PT Battle: HHS Issues New Policy

*Bill Lauretti, DC  
ACA Maryland Delegate*

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### HHS Prohibits Physical Therapists from Providing Chiropractic Service Under Medicare

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After a seven-year battle, ACA has announced that the Department of Health and Human Services (HHS) has issued a new policy directive indicating that, under Medicare, physical therapists cannot provide manual manipulation of the spine to correct a subluxation. ACA is hailing the ruling as a major victory in its lawsuit against the Centers for Medicare & Medicaid Services (CMS), formerly the Healthcare Financing Administration (HCFA), but has vowed to continue its fight to prohibit medical doctors and doctors of osteopathy from providing the chiropractic service.

In a January 15, 2002 revision to an Operational Policy Letter originally issued in 1994, Medicare's Center for Beneficiary Choices writes: "The (Medicare) statute specifically references manual manipulation of the spine to correct a subluxation as a physician service. Thus, Medicare+Choice organizations must use physicians, which include chiropractors, to perform this service. They may not use non-physician physical therapists for manual manipulation of the spine to correct a subluxation."

The issuance of the revised policy letter follows seven years of intense, but futile, negotiations between ACA and the prior Secretary of HHS. Those negotiations culminated in the ACA's lawsuit filed against former Secretary Donna Shalala and the Department of HHS more than three years ago.

The ACA will now begin vigorously monitoring managed care organizations to see that they fully comply with the new directive and the law in providing chiropractic services to the nation's senior citizens. If not, the ACA will take or encourage the taking of all legal steps to ensure compliance. ACA will also

continue to vigorously pursue the other counts in its ongoing lawsuit with HHS pertaining to the improper provision of the chiropractic service by medical doctors and doctors of osteopathy.

### President Bush Signs Historic Chiropractic Veterans Legislation into Law

On January 23, President Bush signed legislation mandating the establishment of a permanent chiropractic benefit within the Department of Veterans Affairs (DVA) health care system. The ACA is hailing the new law (*Public Law 107-135*) as not only an enormous triumph for the profession, but also proof of the powerful role chiropractic now plays on Capitol Hill and in the nation's health care system.

The profession accomplished this major victory by uniting in the face of powerful opposition from the American

Physical Therapy Association, medical and osteopathic groups and the VA bureaucracy. Joining the ACA in support of the legislation were the Association of Chiropractic Colleges (ACC), the International Chiropractors Association (ICA) and the World Chiropractic Alliance (WCA).

### Be a Power Player!

Join us in Washington for NCLC

Come to Washington and be a part of the National Chiropractic Legislative Conference—chiropractic's most important legislative event of the year. Learn about critical political issues destined to impact the future of chiropractic in the military and veterans health care systems, Medicare, managed care, and student loan programs. Send

*(Continued page 6)*

## ACA-Sponsored Speedskater Collects Gold in Record Time

American Chiropractic Association (ACA)-sponsored speedskater Derek Parra became the first double medalist at the Olympic speedskating oval in Salt Lake City when he broke the world record and won a gold medal in the men's 1,500 meters event on Feb. 19.

"You give up so much, hoping for a moment like this, and it happens," Parra was quoted as saying after the race, his voice overcome by emotion.

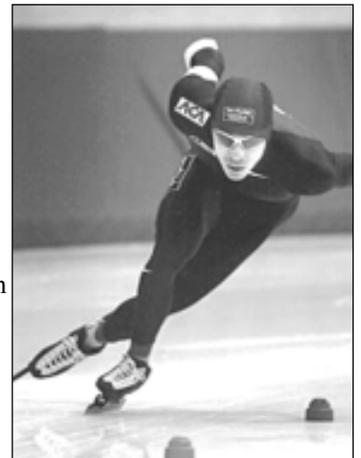
Parra stunned the crowd with a record time of 1 minute, 43.95 seconds — more than a second lower than the pre-Olympic record of 1:45.20 held by South Korea's Lee Kyu-hyuk.

A little more than a week earlier, Parra zipped his way to an Olympic silver medal in the 5,000 meters event setting a world record of 6 minutes 17.98 seconds, which he held until the Netherlands' Jochem Uytendhaage took the gold medal with a new world record of 6:14.66.

"I've been dreaming about this for so many years," said Parra of competing in the Olympics on American soil. Parra stood proudly upon the medal podium amid a thunderous chant of "U-S-A! U-S-A!"

The silver medalist helps keep his body at its peak performance by receiving regular chiropractic adjustments, as evidenced by his ACA sponsorship. "I've always been a proponent of chiropractic care," says Parra. "I've used a lot of other treatments for injuries and pain, but the problem doesn't get fixed until I go to a doctor of chiropractic."

Parra, along with the other athletes representing the U.S. in Salt Lake City, has regular access to chiropractic care throughout the duration of the Games, as ACA member Robin Hunter, DC, has been selected to the 2002 U.S. Olympic medical staff.



*Speedskater Derek Parra on his way to gold.*

*Photo courtesy of American Chiropractic Association*

# PT Proposal

(Continued from page 1)

feel that at some point the chiropractic profession will have to defend our position in Annapolis.

A detailed explanation of the status of this issue will be explained at the MCA's next business meeting and I encourage all members to attend. Further strategies will be developed at that meeting. Many months of work have already gone into MCA's position and a personal thanks goes out to each member that participated in our six month defense. Stay tuned for additional notifications through MCA's Legislative Committee.

## ***Maryland Athletic Trainers Introduce Licensure Act***

The Maryland Athletic Trainers have introduced HB1216 - Health Occupations Maryland Athletic Trainer's Act under the Board of Physician's Quality Assurance (Medical Board). The bill authorizes athletic trainers to assess, treat, educate, rehab and recondition physically active people. Under the bill, a "physically active person" is a person participating in organized sports, athletic games or who is identified as benefiting from athletic training services by a licensed medical

doctor.

Chiropractors are totally out of the loop in supervision or referral to an athletic trainer. Only licensed medical doctors, dentists or podiatrists may refer physically active persons to athletic trainers. Over this past summer, MCA surveyed athletic trainer laws nationally and found that 43 states have athletic trainer license or certification laws.

MCA's position will be to amend HB1216 in order to authorize the chiropractic profession to participate in supervision and referral of athletic trainers. There is ample national precedent to suggest that chiropractic is an important component of multi specialty services, including athletic training services. A March 7, 2002 hearing is scheduled for HB1216 in the House Environmental Matters Committee.

## ***Massage Therapy Association Introduces Legislation Attempting to tie up Chiropractic Board's Decision Making Authority over Massage Therapists***

With the Massage Therapy certification law barely two years old, the Maryland Massage Therapy Association has introduced HB755 that would essentially substitute the Massage Therapy Advisory Committee for the Chiropractic Board in making all decisions over massage therapists. Under the bill, the Board can only overturn the Advisory Committee's decisions if it creates an undue financial impact on the Board or is not supported by the record. The Chiropractic Board will oppose HB755 along with the MCA.

## ***SB370 Health Insurance - Standing Referrals to Specialists***

MCA supports this bill which authorizes the primary care physician to establish a standing referral to a chiropractor or other health care provider if the patient needs continuing care. The written treatment plan shall be developed by the PCP, the specialist and the patient.

## ***SB446 Workers' Compensation - Appeals - Evidence***

This proposal is workers compensation's answer in District Court rule 10-104 which authorizes written reports by health care providers in lieu of live testimony. Unfortunately, SB446 only applies to medical doctors. MCA is seeking to amend SB446 to include chiropractors or defeat the proposal.

## ***SB139 Motor Vehicle Insurance - PIP Coverage Minimum Benefits***

MCA supports this bill which seeks to increase the minimum PIP benefits from \$2,500.00 to \$3,500.00.

## ***HB70 District Court - Small Claims Actions***

Increasing the jurisdiction of the District Court small claims from \$2,500 to \$5,000. MCA's stance on this bill is pending Legislative Committee review.

## ***HB424 The Budget Reconciliation Act of 2002***

Introduced by the Governor this bill proposes transferring \$15,014 for the Chiropractic Board's Special Fund to Maryland's General Fund. MCA opposes this bill because it establishes unconstitutional tax on chiropractors and possesses the potential to increase renewal fees.

## ***HB1015 Health Care Records - Ex Parte Communications with Health Care Providers***

This bill states a health care provider may not communicate information regarding a patient to anyone for the purpose of assisting in the prosecution or defense of a potential or actual legal claim without the written consent of the patient or the patient's authorized representative. There are two exceptions - communicating to the patient's own insurer or legal counsel, or if compelled by subpoena, deposition or trial. MCA's position is pending Legislative Committee review.

## **Chiro Coding '02**

MCA is offering its members a special opportunity to purchase the new ACA "Chiropractic Coding Solutions 2002" book (as well as CD disk) and "Basic Introduction to HIPAA" pamphlet for only \$35 plus \$5 S&H.



New for 2002 - HIPAA section, CCI edit explanation, 2002 Medicare ABN and modifiers, and 2002 relative value scale.

The book is a must for every DC in Maryland. The MCA price will save you \$30 off the cover price. Call the MCA office to order your today.

# ACA Report

(Continued from page 3)

a strong, unified message to Capitol Hill. Join your colleagues from across the nation to successfully promote a pro-chiropractic agenda! The meeting will be held March 6-9 at the Hyatt Regency Capitol Hill.

Free bonus programs include: Special Forum: Chiropractic care in the DoD and VA, Promoting Your Practice Should Not Break Your Budget, Trigon Blue Cross/Blue Shield & HCFA Lawsuit Updates, and State Association Leadership Forum.

ACA members also get an almost 50% off discount on two valuable seminars during the NCLC.

Visit ACA's newly updated Web site at <http://www.adatoday.com> to register for the NCLC or either of the above special seminars, for updates on ACA legislative initiatives and other chiropractic news, or to order ACA products like the newly revised 2002 editions of *ACA's Official Chiropractic Coding Solutions* and the *Medicare Solutions Manual*.

## Educate with Foot Levelers' Video

Foot Levelers announces a new patient-targeted educational video / DVD entitled, "A Balanced Approach to Better Health." This easy-to-understand video explains what orthotics are and how they can assist your patients in achieving a more healthy, more energetic life. It also explains how Foot Levelers custom-made orthotics are different from generic orthotics.

"This five-minute video guides patients through the basics of biomechanics and its importance in retaining chiropractic adjustments," says William Austin, DC. "Actual patient testimonies and fact-based research make it easy to understand and effective in validating your orthotics recommendation."

This video / DVD is part of Foot Leveler's new Step-by-Step Success Practice Building Kit and the original Professional Orthotic Starter Kit. Videos or DVDs may also be purchased separately. (1 copy for \$15; 2 copies for \$25; 3 copies for \$32; and 4 copies for \$35.)

For more information on this tape or DVD, call 1-800-553-4860 (from Canada:

# C-PAC

(Continued from page 1)

membership meeting in March has some interesting and useful subjects, including an opportunity to update your CPR certification. There will be a summer picnic at Dr. Lewis' house with swimming, games, and plenty to eat and drink. Become part of the C-PAC family. Join the following in demonstrating your support to the legislative work of the MCA.

### President

(\$1,000 or more per year)

Maryland Chiropractic Association  
Dr. Andrew Johnson

### Governor (\$500 - \$1000)

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### Member (\$25 - \$99)

Dr. Ed Bartlinski	Dr. Paul Ettlinger
Dr. Terrance Fenerty	Dr. Robert Frieman
Dr. Robert Poane	Dr. Anthony Ricci

Send your contribution to Dr. Jim LeVan, 10605 Concord St., Ste. 206, Kensington, MD 20895.

1-800-344-4860), or visit Foot Levelers online at <http://www.footlevelers.com>.

## Thanks To MCA Great Supporters

The MCA has a Supporting Membership category for suppliers of goods and services. We encourage all members to consider them when buying products or services.

To our supporting members, we hope that you will renew your support for 2001.

### 2001 Supporting Members

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### MCA Members Only

## Enjoy The Benefits

The MCA is the leading voice for chiropractors in Maryland. Every practicing doctor should be a member. Here are a few of the special benefits you receive as a member:

- < Two \$50 vouchers good for your attendance to MCA sponsored CE
- < Listing in MCA Directory
- < Listing in Chiropractic Directory to be distributed to Trial Lawyers
- < Subscription to *MCA Journal*
- < Reduced tuition to MCA CE
- < Opportunity to belong to MCA Sports Council
- < Representation in Annapolis and before the Board of Examiners
- < Medicare/Medicaid information resource

< Discount on Chiroclinix

And we're developing more. No chiropractor can afford not to have the MCA at work in Maryland.

# Spine Institute Criticizes NEJM Stroke Paper

The following syndicated column is from the Spine Research Institute of San Diego. It critiques an article in the *New England Journal of Medicine*.

“A recent NEJM review article by Schievink, entitled ‘Spontaneous Dissection of the Carotid and Vertebral Arteries,’<sup>1</sup>, commented on the association of chiropractic manipulation therapy (CMT) of the neck and cervical artery dissection. We contend that Schievink’s comments are based largely on the misinterpretation of two papers.

“Based on a British Medical Journal paper on spinal manipulation<sup>2</sup>, Schievink reported that ‘It has been estimated that as many as 1 in 20,000 spinal manipulations causes a stroke.’ Vickers and Zollman<sup>2</sup>, however, included stroke, as well as spinal cord injury, in the 1 in 20,000 figure. Furthermore, the 1 in 20,000 estimate referred to patients undergoing cervical manipulation, but no substantiating data or reference was listed to support their position. It is unclear whether Vickers and Zollman were referring to the actual number of cervical manipulations rendered or the number of ‘cases’ of patients undergoing spinal manipulation therapy (SMT). Since patients typically are seen for more than one cervical manipulation during their course of treatment, a case could involve dozens of SMTs. Again, Vickers and Zollman provided no supporting evidence to substantiate their questionable assertion. In contrast, a RAND study<sup>3</sup>, in which one of us (*the authors of this article* – Michael T. Haneline, DC., FICR, FAFICC and Arthur C. Croft, DC, MS, MPH, FACO, FACFE) served as a panelist (ACC), estimated the rate of vertebrobasilar accidents or other complication to be 1 in 1 million cervical manipulations.

“Schievink associated CMT with carotid artery dissection based on a series by Hufnagel et al<sup>4</sup>. In that report, of 10 cases of stroke following CMT, two were associated with the internal carotid artery and eight with the vertebral artery. However, none of

the practitioners were chiropractic physicians. Manipulations were performed by orthopedists in seven cases, a physiotherapists in one, and health practitioners who were not physicians in two. CMT of the cervical spine is a highly specialized procedure, and the disparity in training pertaining to spinal manipulation between chiropractic physicians and medical or osteopathic physicians is substantial<sup>5</sup>. We do not consider it reasonable to attribute poor patient outcomes to chiropractic manipulation, when the manipulating practitioners involved were not chiropractic physicians.

“In all of the medical literature, there have only been three case reports attributing internal carotid artery dissection to CMT. Three other incidents were reported by Lee et al<sup>6</sup>, that were derived from a survey of California neurologists. They indicated that three of the 56 strokes reported in their survey were in the carotid distribution. However, this survey was based only on physician recall and no verification of a cause-and-effect relationship between CMT and the various disorders attributed to it was required of the respondents completing the surveys. Other limitations to the study were acknowledged by the study’s authors. Furthermore, only 36% of the neurologists that were sampled actually returned the survey, which may have biased the results, i.e., did these 36% have a different experience than the 64% who did not respond? Might neurologists who never attributed CMT to stroke be less inclined to respond to a survey?

“We have estimated that approximately 3.6 billion chiropractic cervical manipulations have been carried out in America during the period from 1977-2000. If this 1:20,000 risk estimate were accurate, more than 180,000 cases of CMT-induced stroke would have accrued during that time period – a figure for which no substantiation exists. Moreover, Terrett<sup>7</sup> estimated that, up until 1996, there were only 183 strokes considered to be related to cervical SMT worldwide, which included all medical literature since the nineteenth century, and all practitio-

ners in all countries. While CMT of the cervical spine is not without risk, as with all medical procedures, it has been shown to be safe and effective as a treatment for neck pain and headaches<sup>3</sup>.

In conclusion, the chiropractic profession should welcome criticism that is founded on sound reasoning and reliable data. However, in this case, the Schievink<sup>1</sup> paper misconstrued a portion of the paper written by Vickers and Zollman, which itself did not substantiate the claim that 1:20,000 CMTs result in stroke or spinal cord injury.”

“We do not consider it reasonable to attribute poor patient outcomes to chiropractic manipulation, when the manipulating practitioners involved were not chiropractic physicians.”

- Spine Research Institute of San Diego

## References:

<sup>1</sup> Shievink W. Spontaneous dissection of the carotid and vertebral arteries. *N. Engl J Med.*, 2002; 344 (12):898-906.

<sup>2</sup> Vickers A, Zollman C. The manipulative therapies; osteopathy and chiropractic. *BMJ* 1999; 319:1176-1179.

<sup>3</sup> Hurwitz E, Aker P, Adams A, Meeker W, Shekelle P. Manipu-

lation and mobilization of the cervical spine. *Sine* 1996; 21:1746-1760.

<sup>4</sup> Hufnagel A, Hammers A, Schonle P, Bohm K, Leohardt G. Stroke following manipulation of the cervical spine. *J Neurol* 1999; 246:683-688.

<sup>5</sup> Winkler K, Maurer E, Hegetschweiler-Goetz C, McClelland G, Meeker W, Padgett K, Jackson P. Policy statement on spinal manipulation. *American Chiropractic Association.* Aug. 1999:6.

<sup>6</sup> Lee K, Carlini W, McCormick G, Albers G. Neurologic complications following chiropractic manipulation: a survey of California neurologists. *Neurology* 1995; 45(6): 1213-1215.

<sup>7</sup> Terrett A. Vertebrobasilar stroke following manipulation. *West Des Moines: National Chiropractic Mutual Insurance Company; 1996:16,76.*

**MCA Heads Back to  
ROCKY GAP  
for 2002 Convention**

*August 23-25, 2002*

**Mark Your Calendars Now**

# MCA Management Team Honored

The Joseph E. Shaner Co., which provides various association management services for MCA has been named by the American Society of Association Executives (ASAE) as one of only 28 association management companies (AMC) nationwide to have met the standards of practice developed by the ASAE AMC Accreditation Commission.



*MCA's Executive Director Thomas C. Shaner honored by the ASAE.*

Established this past spring, the Accreditation Program was set up to identify practices indicative of quality AMCs; assess the procedures of individual AMCs; formally recognize those AMCs that meet the requirements set forth by the Accreditation Commission; and improve the quality of services provided to the association community.

To become one of the Charter Accredited AMCs, MCA's management team had to meet fifteen standards set for ASAE-Accredited AMC.

These include the requirements that the AMC maintain bonding and comprehensive insurance coverages to protect MCA; manage all MCA accounts and funds in compliance with accounting rules and regulations as promulgated by the Financial Accounting Standards Board; have written policies precluding co-mingling of assets among client association or with assets of the AMC; and while operating ethically and in compliance with all applicable laws and regulations, recognize the unique missions, goals, structures, and needs of MCA, and use their best efforts to meet those needs.

Accredited AMCs are also required to ensure that employees such as Tom Shaner, Sharon Kneebone, Monica Shaner and Janice Tourangeau are certified or qualified to provide services to clients when certification or a particular qualification is necessary to serve the client effectively; and to maintain full and accurate records of MCA, maintain confidentiality of MCA records, data,

proceedings, contracts, and other information and maintain and provide a written confidentiality policy.

"It's early in the evolution of the Accreditation Program," said ASAE President and CEO Michael S. Olson, CAE, "but ASAE anticipates this accreditation will become widely recognized in the association management field as the

distinguishing mark among AMCs"

"While indeed an honor," said JES President Thomas C. Shaner, CAE, during a recent presentation to new AMC owners, "being in the Charter class of Accredited-AMCs brings with it a great responsibility. We must excel in assisting the volunteer leaders of clients such as MCA."

## Classifieds

**Associate Wanted** – Chiropractor with PT privileges wanted in established Perry Hall/White Marsh practice. Must be energetic, dedicated and willing to promote practice. Call Dr. J. Mitchell Adolph at 410-256-9650. (3/02)

**Associate Wanted** – Expanding chiropractic office seeks pleasant and energetic associate for busy practice located in Camp Springs, MD. Call 301-702-3277. (3/02)

**Associate Wanted** – Permanent position with established growing practice. Please call Dr. Lisa Hepfer at 301-962-7300. (5/02)

**Chiropractic Coverage** – Palmer graduate, good personality, reliable, excellent adjusting skills and PT privileges. Call Dr. Sebastian Lipinskii at 301-682-3784 or 240-409-7097 or email at lipinskichiro@aol.com. (3/02)

**Chiropractic Practice to Buy** – DC interested in purchasing a practice in the Baltimore/Central Maryland area. Please contact 443-910-0002. (3/02)

**For Sale** – Cybex multi-station machine. Flat chiropractic tables, stools, reception room chairs, Trans World x-ray unit, Konica x-ray processor. Call Dr. Horwitz at 301-770-4602. (3/02)

**For Sale (Office Closing)** – Passive motion therapy unit, Interregemental traction table. Relaxo hi-lo table, muscle stim./Ultrasound combo units. Call Dr. Bassan at 410-323-4500, 410-484-1491. (3/02)

**For Sale** – Chiropractor Sign. Individual neon channel letters, approx. 18 inch letter height, sign is approx. 14 ft. long. Designed for a retail shopping center. New goes for around \$3,000. \$500 or best offer. Call Dr. Douglas 410-273-0358. (3/02)

**Office Coverage** – Colleague seeks continuing opportunities for contract coverage work. Furnished for your review are credentials to include PT privileges and balance of credentials package. MD, DE, PA references furnished. Dr. Brooks Stryker, Chiropractic Associates 302-655-3239. (5/02)

**Office Coverage** – Rest assured that your patients will be well cared for while you are away. Experience DC with PT privileges. Please call Cheryl Kalb at 410-833-8560. (3/02)

**Office Coverage** – Need an afternoon or day off? Whether it's weekly or one time, I may be able to help. Not available on Tuesdays. Call Dr. Douglas at 410-273-0385. 16 years experience. (3/02)

**Office Coverage** – Feel secure while you are away! Maryland doctor with Physical Therapy privileges. Personable and reliable doctor will take excellent care of your patients and office. Call Dr. Lenny Shefts at 410-307-4872 (3/02)

**Office Coverage** – Licensed experienced DC with PT, available for vacation relief. Call 443-929-2001. (3/02)

**Office Space for Rent – Gaithersburg** – treatment rooms available for rent full or part time in podiatrist's office. X-ray machine and ultrasound included. Excellent location in major medical complex. Idea for chiropractor. Call 301-948-1448 for details. (5/02)

**Practice for Sale – Prince George's County** – New Listing – Established practice just five miles from Alexandria, VA. Call for further information. The Paragon Group 1-800-582-1812, www.eparagongroup.com. (3/02)

**Practice Sharing** – Dr. Hodges is looking for an enthusiastic doctor with good practice marketing knowledge to join a wellness center in Anne Arundel County. Work for yourself with low start-up overhead. Leave message at 410-827-7578. (3/02)